

Q&A Call

● January 18th, 2024

Q&A TIME

First, we will go through a run down of Topic Research and POC, and then we we answer all questions submitted prior to today's call through the form in the AIA dashboard (Top 20).

Average length: **45 - 60 mins.**

Live Calls

Tuesday 4-6PM EST

Wednesday 12-2PM EST

Thursday 3-5PM EST

Friday 12-2PM EST

Sunday 12-2PM EST

Q&A

AUDIOBOOK
IMPACT ACADEMY

Live Weekly Q&A Calls

Got a question you'd like us to answer on the next Q&A call? [Ask it Here](#)

[Click Here to Register](#)

SPECIAL SEGMENTS

Special Segment!

Today's Q&A is on:

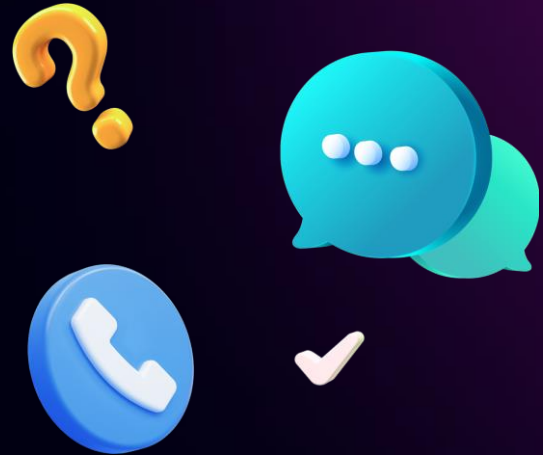
- Finding a book topic
- Establishing Proof of Concept for your book topic

*** General questions will resume on the next Q&A. ***



OPEN Q&A

Submit your Topic or Proof of Concept questions live on the call in the Zoom Q&A field. We will pick and choose the best questions to answer.



The logo consists of the letters 'FYI' in a bold, white, sans-serif font, centered on a blue rectangular background that has a slightly distressed or torn edge effect.

There are many students on this call, all at different points in their publishing journey. We receive many questions and do our best to choose the ones that are applicable and helpful to the majority of attendees on this call.

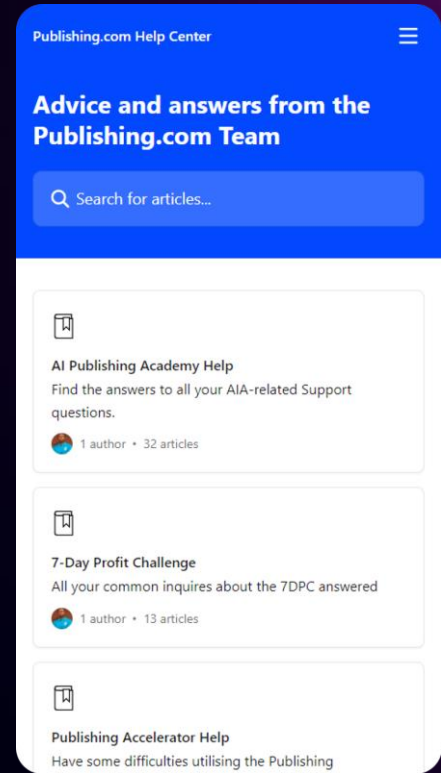
We would rather spend more time going deep into a good question rather than rushing from one question to the next. Therefore, we will pick and choose the best questions.

F.A.Q.

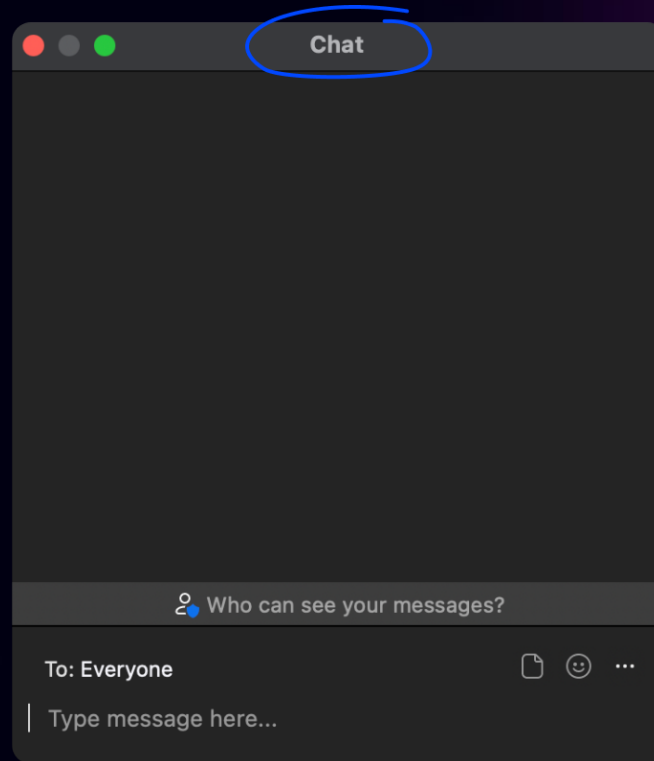
Visit our Help Center at help.publishing.com

- Account related (resetting password, Facebook group, etc.)
- KDSpy, incognito, Chrome etc.
- 7 Day Profit Challenge
- Pen names

In the Help Center, you will find clear answers (with videos) to all of these questions, so we will likely skip all questions related to these topics.



Change your chat settings to "Everyone"



PS MONTHLY DISCOUNT

AIA students on Q&A calls get monthly discount codes from Publishing Services for various packages. New codes shared monthly and active all month.



GETREVIEWS

Students get 10% off Review Page Package!





GIVEAWAY!

**Win an exclusive AIA
t-shirt/hoodie**



LET'S BEGIN!

- 1. How To Find A Topic**
- 2. Finding Proof Of Concept (POC)**
- 3. Q&A**

How To Find A Topic



What IS a Book Topic?

A good book topic:

Solves a specific problem, solved in a specific way for a specific group of people

- Clearly state what the book is actually about
- Terms people are searching on Amazon
- Specific (not vague)

Good book topic = *usually between 2 - 6 words*

What IS a Book Topic?

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How to read music	Beekeeping for beginners
Food truck business	At home workouts
Public speaking for beginners	Gut health
Off grid living	Decluttering your home
Rental property investing	Budgeting for college students
Meditation for entrepreneurs	Leadership for women
Social media marketing	Cognitive behavioral therapy
How to small talk	Chess for kids

What ISN'T a Book Topic?

- Book titles
- Niches
- Sub-niches
- Vague terms
- Famous authors

Ask yourself - Are people searching for these terms regularly on Amazon?

What ISN'T a Book Topic?

- Book titles
- Niches
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- Famous authors

Ask yourself - Are people searching for these terms regularly on Amazon?

Self help	Atomic Habits
Exercise	Think and Grow Rich
Diet	Money secrets
Music	Tony Robbins
Outdoors	Money magic
Love	Weight loss magic
Why anxiety sucks	For women
I can't lose weight	Math

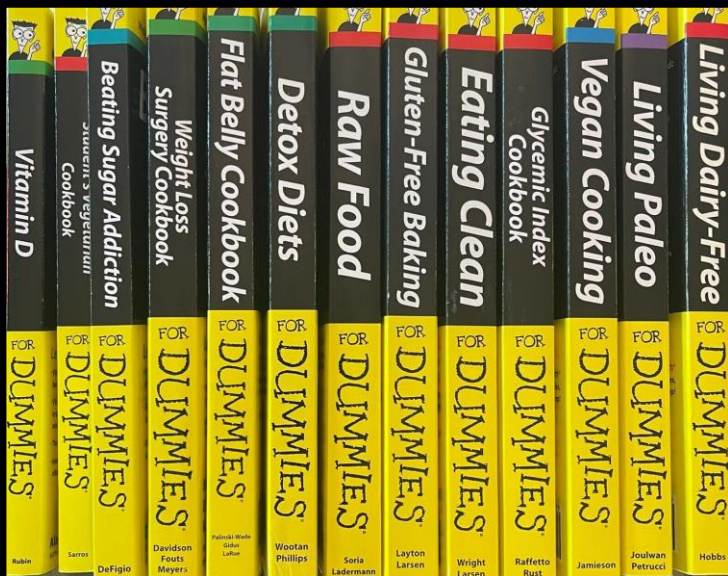
A graphic with a background of scattered, overlapping book pages. A yellow diagonal banner in the top-left corner contains the word 'BONUS'. The main text 'TOP 100 BOOK TOPICS' is centered, with 'TOP 100' in yellow and 'BOOK TOPICS' in white. At the bottom center is the logo for 'AUDIOBOOK INCOME ACADEMY', which consists of a stylized 'AI' icon followed by the text 'AUDIOBOOK INCOME ACADEMY' in two lines.

BONUS

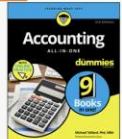
TOP 100 BOOK TOPICS

 **AUDIOBOOK
INCOME ACADEMY**

Note: Dummies books will not be used for POC but can help you get ideas



Best Seller



Accounting All-in-One For Dummies (+ Videos and Quizzes Online) (For Dummies (Business & Personal Finance)) by Michael Tallard, Joseph Kraynak, et al. ★★★★★ - 74

Paperback \$28.99 List: \$34.99 Prime FREE delivery Wed, May 24 Or fastest delivery Sat, May 20

Best Seller



Bookkeeping All-in-One For Dummies by Lita Epstein and John A. Tracy ★★★★★ - 696

Paperback \$20.99 List: \$29.99 Prime FREE delivery Wed, May 24 on \$25 of items shipped by Amazon



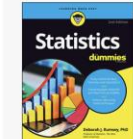
Real Estate Investing For Dummies, 4th Edition by Eric Tyson MBA, Robert S. Griswold MBA MSBA CFE, et al. ★★★★★ - 747

Audible Audiobook \$0.00 List: \$24.49 Free with Audible trial Available instantly



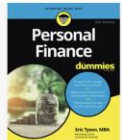
Diversity, Equity & Inclusion For Dummies by Dr. Shirley Davis ★★★★★ - 142

Paperback \$29.99 List: \$39.99 Prime FREE delivery Wed, May 24 Or fastest delivery Tomorrow, May 19



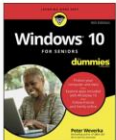
Statistics For Dummies (For Dummies (Lifestyle)) by Deborah J.J. Rumsey ★★★★★ - 1,863

Paperback \$11.99 List: \$19.99 Prime FREE delivery Wed, May 24 on \$25 of items shipped by Amazon



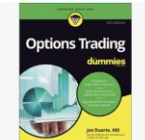
Personal Finance For Dummies by Eric Tyson ★★★★★ - 1,217

Paperback \$13.99 List: \$24.99 Prime FREE delivery Wed, May 24 on \$25 of items shipped by Amazon



Windows 10 For Seniors For Dummies (Computer/Tech) by Peter Wierwka ★★★★★ - 917

Paperback \$15.99 List: \$24.99 Prime FREE delivery Wed, May 24 on \$25 of items shipped by Amazon



Options Trading For Dummies by Joe Duarte ★★★★★ - 285

Paperback \$19.99 List: \$29.99 Prime FREE delivery Wed, May 24 on \$25 of items shipped by Amazon



Technical Analysis For Dummies by Barbara Rookerfeller ★★★★★ - 992

Paperback \$17.99 List: \$29.99 Prime FREE delivery Wed, May 24 on \$25 of items shipped by Amazon



Sewing For Dummies by Jen Saunders Marsh ★★★★★ - 1,252

Paperback \$10.99 List: \$19.99 Prime FREE delivery Wed, May 24 on \$25 of items shipped by Amazon

Brainstorm With ChatGPT



**Is “Exercise” a
good book topic?**

**Too Broad -
We don't know
what it's about
or who it's for**

**Using ChatGPT,
we can break it
down**

1. **Cardio Workouts**

- High-intensity interval training (HIIT)
- Running and jogging routines
- Swimming workouts
- Cycling routines
- Aerobics exercises

2. **Strength Training**

- Weightlifting exercises
- Bodyweight exercises
- Resistance band workouts
- Kettlebell workouts
- Plyometric training

3. **Yoga and Flexibility**

- Hatha yoga
- Vinyasa yoga
- Yin yoga
- Flexibility exercises
- Pilates routines

4. **Mind-Body Wellness**

- Tai chi
- Qigong
- Meditation and mindfulness exercises
- Breathing exercises
- Relaxation techniques

- **Can you create a list of exercise topics that can be found in books on Amazon**

5. **Sports Specific Training**

- Golf exercises
- Tennis workouts
- Soccer training routines
- Basketball drills
- Baseball conditioning

6. **Rehabilitation Exercises**

- Physical therapy exercises
- Stretching for injury prevention
- Exercises for back pain
- Post-surgery recovery exercises
- Balance and stability training

7. **Dance Workouts**

- Zumba routines
- Ballet workouts
- Hip-hop dance routines
- Belly dance workouts
- Dance aerobics

8. **Nutrition and Wellness**

- Nutritional guidelines for athletes
- Wellness and self-care routines
- Holistic health approaches
- Healthy eating and meal planning
- Supplements for athletic performance

9. **Martial Arts Training**

- Karate techniques
- Taekwondo routines
- Brazilian jiu-jitsu drills
- Boxing workouts
- Muay Thai training

10. **Outdoor and Adventure Sports**

- Hiking and trekking routines
- Rock climbing exercises
- Kayaking workouts
- Outdoor survival skills
- Camping and outdoor fitness

1. **Senior Fitness**

- Exercises for older adults
- Low-impact workouts
- Strength training for seniors
- Balance exercises for the elderly
- Chair exercises

1. **Pregnancy and Postpartum Exercise**

- Prenatal yoga
- Postpartum exercises
- Exercises for pregnancy
- Gentle workouts for new mothers
- Pelvic floor exercises

1. **Kids and Family Workouts**

- Fun family exercises
- Kids' fitness routines
- Exercises for children
- Active games for families
- Parent-child workouts

Use Autosuggestion

The screenshot shows the Amazon website interface with the search term 'container' entered in the search bar. The search results are displayed on the left, and a keyword analysis tool is overlaid on the right. The tool is divided into three columns: 'Keywords Before' (pink background), 'Keywords After' (green background), and 'Other' (grey background). Each keyword in the tool is accompanied by a small bar chart icon with a question mark, representing search volume data.

Keywords Before	Keywords After
kids lunch container	container gardening books for beginners
containers for mini fridge	
containers with lids for organizing	pizza storage container collapsible
containers for organizing clothes	dog food storage container 50 lbs capacity
containers for organizing pantry	oxo pop container
container	sharps disposal container for home use
containers for beads	sterilite 3-drawer storage container
containers for food organizing	dog food storage container 30 lb
container store storage bins	how to build a shipping container home

ASE v2.1.42 | | Download Keywords! | Want to see Search Volume for these keywords? Go PRO! | Tip: You may have to scroll to the right to see all keyword suggestions.

AMZ Suggestion Expander

PoC

Proof of Concept

Is the book topic in demand?

Proof of Concept

Review from the Course

Number of Reviews: =< ??

Est. Monthly Sales: => \$??

+

? x Books

Same ??

Same ??



Proof of Concept

Review from the Course

Number of Reviews: ≤ 150

Est. Monthly Sales: $\Rightarrow \$??$

+

? x Books

Same ??

Same ??



Proof of Concept

Review from the Course

Number of Reviews: ≤ 150

Est. Monthly Sales: $\Rightarrow \$500$

+

? x Books

Same ??

Same ??



Proof of Concept

Review from the Course

Number of Reviews: ≤ 150

Est. Monthly Sales: $\Rightarrow \$500$

+

3 x Books

Same ??

Same ??



Proof of Concept

Review from the Course

Number of Reviews: ≤ 150

Est. Monthly Sales: $\Rightarrow \$500$

+

3 x Books

Same Topic

Same ??



Proof of Concept

Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

3 x Books

Same Topic

Same Audience



Proof of Concept

Red Flags



Investigate any red flag:

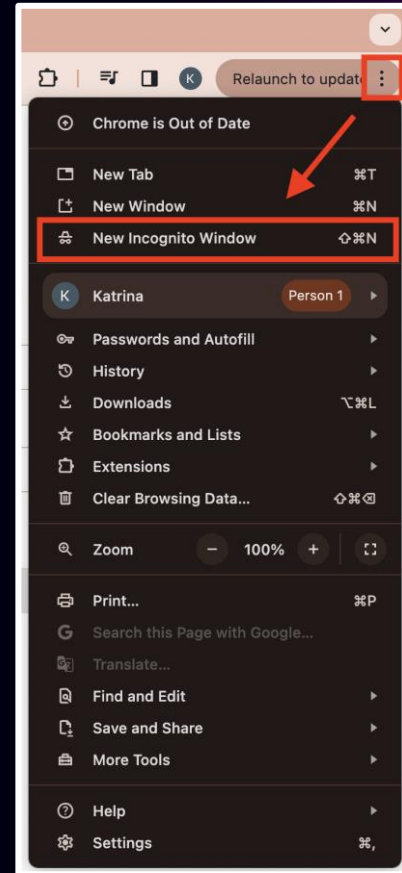
- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales
- Date book was published (< 60 days, do not consider)

Automatic disqualification:

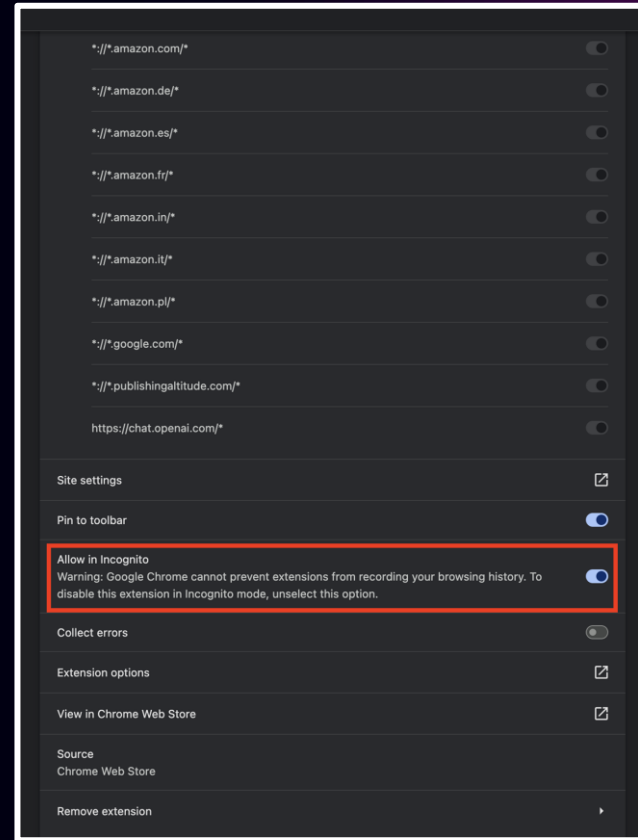
- Low content books
- Journals
- Workbooks*
- Bundles

PoC Example

- **Open a new incognito window**



- **Make sure
KDSpy is
available in
incognito**



- **Search your topic in Amazon**

USA Books Topic

Incognito

amazon.com/s?k=chair+exercises+for+seniors&I=stripbooks&crd=2EF3G8DOZNV00&sprefix=chair+exercises+for+seniors%2Cstripbooks%2C173&ref=nb_sb_noss_1

amazon Deliver to Beverly H... 90210 Books chair exercises for seniors

1-2 of over 2,000 results for "chair exercises for seniors"

Selected filters (1) **Books**

Eligible for Free Shipping

Kindle Unlimited

Department

Books

- Arts & Photography
- Biographies
- Business & Money
- Calendars
- Children's Books
- Christian Books & Bibles
- Comics & Graphic Novels
- Computers & Technology
- Cookbooks, Food & Wine
- Crafts, Hobbies & Home
- Education & Teaching
- Engineering & Transportation
- Health, Fitness & Dieting
- History
- Humor & Entertainment
- Law
- LGBTQ+ Books
- Literature & Fiction
- Medical Books
- Mystery, Thriller & Suspense
- Parenting & Relationships
- Politics & Social Sciences
- Reference
- Religion & Spirituality

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Illustrated Book for Women, Beginners and Seniors
Shop Alessandro Villanucci Books >

WALL PILATES SENIORS
28-day challenge
★★★★☆ 114
prime

CHAIR YOGA WEIGHT LOSS
28-day challenge
★★★★☆ 183
prime

BALANCE EXERCISES BIBLE SENIORS
12-week plan to prevent falls and walking with confidence in...
★★★★☆ 20
prime

Results

28 DAYS OF CHAIR YOGA FOR SENIORS
Ottie Oz

CHAIR YOGA FOR SENIORS TO LOSE WEIGHT
EXCLUSIVE CONTENT INSIDE
WITH ILLUSTRATED EXERCISES
LUCIA STORRINO

CHAIR YOGA FOR WEIGHT LOSS
BONUS VIDEO TUTORIALS
40+ Exercises
18 Postures and Stretches
80+ Video Tutorials
28-day Challenge
SheerFitnessVibes

50 CHAIR EXERCISES FOR SENIORS
BEST CHAIR WORKOUT AND RANGE MOTION TO BUILD STRENGTH, FLEXIBILITY, BALANCE, AND CORE STABILITY. IMPROVE POSTURE, REDUCE RISK OF FALLS, AND IMPROVE MOBILITY.

SIT, STRETCH, and STRENGTHEN
A 14-Day Chair Exercise Program for Seniors
JORDAN FRANK



Your extension was recently updated to v5.13.2 [Learn what's new](#) X



Options



Logout

Keyword: chair exercises for seniors

[Results](#) | [Analysis](#) | [Insights](#) | [Word Cloud \(20\)](#) | [Book Tracking \(3\)](#)

Results:	Avg. Sales Rank:	Avg. Monthly Rev.:	Avg. Price:	Avg. No. Reviews:
1-20	38,992	\$11,201	\$13.31	233

#	Book Title	More	Length	Price	Est. Mo. Sales	Est. Mo. Rev.	Reviews	Sales Rank
6	50 SIMPLE CHAIR EXERCISES for SENIO...	I S C	103	\$13.9...	115	\$ 1,609	4	41,167 <input checked="" type="checkbox"/>
18	Chair Yoga for Seniors Over 60: Chair Yoga...	I S C	75	\$14.9...	405	\$ 6,055	6	9,390 <input checked="" type="checkbox"/>
20	Chair Yoga for Seniors Over 60: Fully Illustr...	I S C	146	\$13.5...	257	\$ 3,488	30	16,285 <input checked="" type="checkbox"/>
2	Sit, Stretch and Strengthen: A 14-Day Chair...	I S C	138	\$12.9...	135	\$ 1,754	33	34,178 <input checked="" type="checkbox"/>
4	Chair Exercises for Seniors: Rediscover Pai...	I S C	130	\$16.9...	198	\$ 3,360	38	22,103 <input checked="" type="checkbox"/>
9	50 Chair Exercises for Seniors with Picture...	I S C	78	\$10.97	62	\$ 680	39	80,851 <input checked="" type="checkbox"/>
14	Chair Yoga for Seniors Over 60: How to Re...	I S C	107	\$14.2...	1,250	\$ 17,864	42	2,212 <input checked="" type="checkbox"/>
17	Chair Exercises for Seniors: Simple and Sa...	I S C	161	\$14.9...	74	\$ 1,108	45	66,853 <input checked="" type="checkbox"/>
15	28 Days of Chair Yoga For Seniors Build St...	I S C	187	\$17.0...	946	\$ 16,169	48	3,208 <input checked="" type="checkbox"/>
10	Chair Yoga for Seniors To Lose Weight: 28-...	I S C	107	\$13.9...	900	\$ 12,583	70	3,423 <input checked="" type="checkbox"/>
3	Chair Yoga For Seniors Over 60: 28-day Be...	I S C	139	\$13.9...	4,681	\$ 65,493	89	328 <input checked="" type="checkbox"/>
11	Low Impact and Gentle Chair Exercises for ...	I S C	226	\$13.9...	20	\$ 280	112	265,575 <input checked="" type="checkbox"/>
7	Chair Yoga for Weight Loss: 10 Minutes a D...	I S C	109	\$16.1...	2,280	\$ 36,848	113	960 <input checked="" type="checkbox"/>
1	50 Chair Exercises For Seniors: Best Chair ...	I S C	131	\$6.996	466	\$ 3,260	115	7,901 <input checked="" type="checkbox"/>
19	45 Chair Exercises For Seniors: Best Chair ...	I S C	58	\$5.995	54	\$ 324	130	94,504 <input checked="" type="checkbox"/>
13	Quick and Simple Chair Exercises for Senio...	I S C	162	\$13.0...	190	\$ 2,482	147	23,179 <input checked="" type="checkbox"/>
5	10-Minute Chair Exercises for Seniors; 7 Si...	I S C	161	\$13.9...	51	\$ 714	163	100,308 <input checked="" type="checkbox"/>
8	Chair Yoga for Weight Loss: 28-Day Challe...	I S C	99	\$17.9...	1,461	\$ 26,257	183	1,791 <input checked="" type="checkbox"/>
12	Quick and Simple Chair Yoga for Seniors O...	I S C	169	\$12.99	738	\$ 9,587	725	4,432 <input checked="" type="checkbox"/>
16	5-Minute Core Exercises for Seniors: Daily ...	I S C	158	\$7.227	1,952	\$ 14,107	2,540	1,197 <input checked="" type="checkbox"/>

Kindle **20** | Books | Audiobooks **3**

[Pull Results 21-40](#)



Keywords



Export



Help

USA

Region

Total Monthly Rev.
\$224,022

Popularity Potential Competition



Click on the KDSpy icon

Click on Reviews to put them in order

Keyword: chair exercises for seniors

[Results](#) | [Analysis](#) | [Insights](#) | [Word Cloud \(20\)](#) | [Book Tracking \(3\)](#)

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We are looking for 3 books making \$500 or more with 150 reviews or less

Kindle **20** Books Audiobooks **3**

[Pull Results 21-40](#)

Keywords

Export

Help

USA Region

Total Monthly Rev. **\$224,022**

Popularity Potential Competition

Keyword: chair exercises for seniors

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Purple line is our cut-off point

Under 150 reviews making \$500 or more

Kindle **20** Books Audiobooks **3**

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Keywords

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USA Region

Total Monthly Rev. **\$224,022**

Popularity Potential Competition

Keyword: chair exercises for seniors

[Results](#) | [Analysis](#) | [Insights](#) | [Word Cloud \(20\)](#) | [Book Tracking \(3\)](#)

Results: **1-20** Avg. Sales Rank: **38,992** Avg. Monthly Rev: **\$11,201** Avg. Price: **\$13.31** Avg. No. Reviews: **233**

#	Book Title	More	Length	Price	Est. Mo. Sales	Est. Mo. Rev.	Reviews	Sales Rank
6	50 SIMPLE CHAIR EXERCISES for SENIO...	I S C	103	\$13.9...	115	\$ 1,609	4	41,167 ✓
18	Chair Yoga for Seniors Over 60: Chair Yoga...	I S C	75	\$14.9...	405	\$ 6,055	6	9,390 ✓
20	Chair Yoga for Seniors Over 60: Fully Illustr...	I S C	146	\$13.5...	257	\$ 3,488	30	16,285 ✓
2	Sit, Stretch and Strengthen: A 14-Day Chair...	I S C	138	\$12.9...	135	\$ 1,754	33	34,178 ✓
4	Chair Exercises for Seniors: Rediscover Pai...	I S C	130	\$16.9...	198	\$ 3,360	38	22,103 ✓
9	50 Chair Exercises for Seniors with Picture...	I S C	78	\$10.97	62	\$ 680	39	80,851 ✓
14	Chair Yoga for Seniors Over 60: How to Re...	I S C	107	\$14.2...	1,250	\$ 17,864	42	2,212 ✓
17	Chair Exercises for Seniors: Simple and Sa...	I S C	161	\$14.9...	74	\$ 1,108	45	66,853 ✓
15	28 Days of Chair Yoga For Seniors Build St...	I S C	187	\$17.0...	946	\$ 16,169	48	3,208 ✓
10	Chair Yoga for Seniors To Lose Weight: 28-...	I S C	107	\$13.9...	900	\$ 12,583	70	3,423 ✓
3	Chair Yoga For Seniors Over 60: 28-day Be...	I S C	139	\$13.9...	4,681	\$ 65,493	89	328 ✓
11	Low Impact and Gentle Chair Exercises for ...	I S C	226	\$13.9...	20	\$ 280	112	265,575 ✓
7	Chair Yoga for Weight Loss: 10 Minutes a D...	I S C	109	\$16.1...	2,280	\$ 36,848	113	960 ✓
1	50 Chair Exercises For Seniors: Best Chair ...	I S C	131	\$6.996	466	\$ 3,260	115	7,901 ✓
19	45 Chair Exercises For Seniors: Best Chair ...	I S C	58	\$5.995	54	\$ 324	130	94,504 ✓
13	Quick and Simple Chair Exercises for Senio...	I S C	162	\$13.0...	190	\$ 2,482	147	23,179 ✓
5	10-Minute Chair Exercises for Seniors; 7 Si...	I S C	161	\$13.9...	51	\$ 714	163	100,308 ✓
8	Chair Yoga for Weight Loss: 28-Day Challe...	I S C	99	\$17.9...	1,461	\$ 26,257	183	1,791 ✓
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16	5-Minute Core Exercises for Seniors: Daily ...	I S C	158	\$7.227	1,952	\$ 14,107	2,540	1,197 ✓

From this line up
all books have
150 reviews or
less

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Now we need to find the ones that are making \$500 or more per month

Kindle **20** Books Audiobooks **3**

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Keywords

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Popularity Potential Competition

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At first glance this looks like 14 books have PoC, but now we need to see what the books are actually about

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Hover over the title to see what the book is actually about

Remember we are looking for the same topic for the same audience

Be ready to say thanks in the moment

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By AMZ Suggestion Expander

SIT, STRETCH, and STRENGTHEN

A 14-Day Chair Exercise Program for Seniors



Sit, Stretch and Strengthen: A 14-Day Chair Exercise Program for Seniors Paperback – July 11, 2023

by Jordan Frank (Author)

5.0 ★★★★★ 33 ratings

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Who Said You Can't Stay Fit and Healthy As You Grow Up?

Unfortunately, the body's balance, coordination, and ability to bounce back from injuries weaken as you age. That is why implementing regular exercise in your daily routine is essential to prevent fall incidents, strengthen your body and improve your overall well-being.

Does this mean you have to spend your money on fancy equipment or overpriced gym memberships?

Of course not!

Presenting "SIT, STRETCH, AND STRENGTHEN: A 14-DAY CHAIR EXERCISE PROGRAM FOR SENIORS" by Jordan Frank!

This game-changing book presents a 14-day chair exercise plan specifically designed for seniors. The book explains the benefits of exercise in detail while walking you through everything you need to perform the program safely in the comfort of your home.

Why Seniors Love This Illustrated Exercise Book:

[Read more](#)

Roll over image to zoom in

[Read sample](#)

Print length



138 pages

Language



English

Publication date



July 11, 2023

Dimensions



8.5 x 0.32 x 11 inches

ISBN-13



979-8850536848



The Amazon Book Review

Book recommendations, author interviews, editors' picks, and more. [Read it now.](#)

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Jordan Frank

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If it isn't clear,
click on the book
and investigate

Keyword: chair exercises for seniors

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“Chair Exercises for Seniors Over 60” is not the same audience as “Chair Exercises for Seniors”

“Chair Yoga for Seniors” is a different topic

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We need to find all the books that are about "Chair Exercises for Seniors"

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That leaves us with 6 books about the same topic for the same audience

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Popularity Potential Competition

**Do we have Proof
of Concept?**

WE HAVE



A WINNER

Proof of Concept

Red Flags Examples



Investigate any red flag:

- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales

Automatic disqualification:

- Low content books
- Journals
- Workbooks*
- Bundles

Textbooks

Disqualified!



How do you identify a Textbook?



<https://www.amazon.ca/First-USMLE-Step-Thirty-Third/dp/1264946627>

Textbooks

Who are well known textbook publishers?



1. McGraw-Hill
2. Pearson
3. Scholastic
4. Cengage Learning
5. Houghton Mifflin Harcourt
6. Emerald Group Publishing
7. Macmillan Learning
8. Wolters Kluwer
9. Wiley Publishing
10. Routledge Taylor and Francis Group



Authority Figures

How do you know if they're an Authority Figure?

1. Over 150 reviews
2. The book is a "second edition" or greater
3. Fame or accomplishment is listed in their book description
4. They have healthy sales with 0 reviews showing in KDSpy

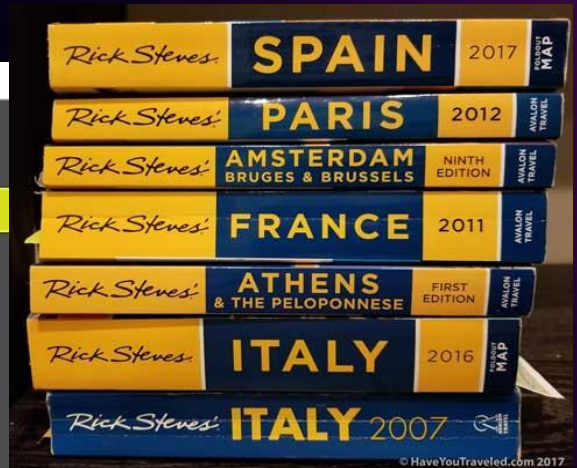
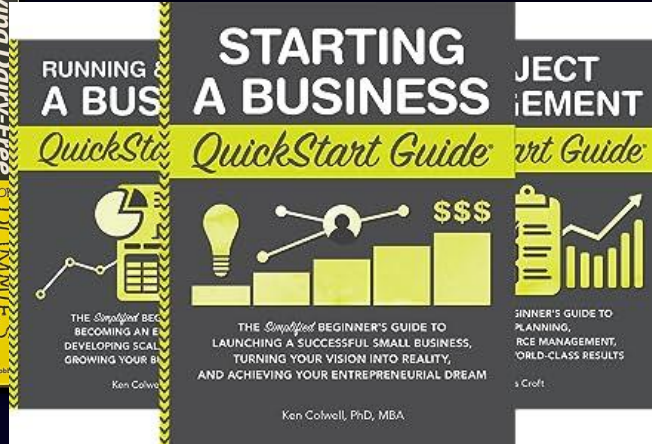
Example:

<https://www.amazon.com/Invisible-Child-Survival-American-Pulitzer/dp/0812986954/>



Authority Figures

How do you know if they're an Authority Figure?



They dominate a niche!

Proof of Concept



Submitted Questions

(Then Q&A Submissions on Zoom)

Questions?

What additional questions can we answer for you?



Elizabeth

You found a topic for your first 30K book, that meets POC. You start looking at the books that made the POC list and they look good, in fact one looks pretty spot on for what you were thinking in terms of content, presentation, etc. and you wonder if you can do something better and/or different enough to make an impact. Should you keep proceeding or look for another topic?