

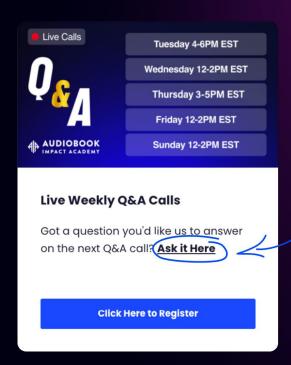
# TOPIC & POC Thursday! August 29, 2024

**2024** 



First, we will go through a run down of Topic Research and POC, and then we we answer all questions submitted prior to today's call through the form in the AIA dashboard (Top 20).

Average length: 45 - 60 mins.



# SPECIAL SEGMENTS

**Special Segment!** 

## Today's Q&A is on:

- Finding a book topic
- Establishing Proof of Concept for your book topic

\*\*\* General questions will resume on the next Q&A. \*\*\*





Submit your Topic or Proof of Concept questions live on the call in the Zoom Q&A field. We will pick and choose the best questions to answer.





There are many students on this call, all at different points in their publishing journey. We receive many questions and do our best to choose the ones that are applicable and helpful to the majority of attendees on this call.

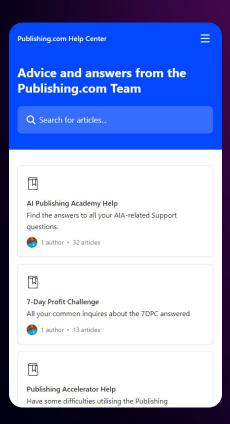
We would rather spend more time going deep into a good question rather than rushing from one question to the next. Therefore, we will pick and choose the best questions.



### Visit our Help Center at help.publishing.com

- Account related (resetting password, Facebook group, etc.)
- KDSpy, incognito, Chrome etc.
- 7 Day Profit Challenge
- Pen names

In the Help Center, you will find clear answers (with videos) to all of these questions, so we will likely skip all questions related to these topics.



• • • Chat change your chat
settings to "Everyone" 2 Who can see your messages? To: Everyone Type message here...

# PUBLISHING.AI NOW OPEN TO EVERYONE

### What Can Publishing.ai Offer You?

Access the platform and enjoy features like:

- Book topic ideas
- Customer research
- Book outlines
- Book descriptions

...and even generating a 30,000-word manuscript



Check your email inbox for more info or contact support

# PS MONTHLY DISCOUNT

AIA students on Q&A calls get monthly discount codes from Publishing Services for various packages. New codes shared monthly and active all month.



## **PERFECTEDIT10**

Students get 10% off Editing & Proofreading





- 1. How To Find A Topic
- 2. Finding Proof Of Concept (POC)
- 3. Q&A

# **How To Find A Topic**



## What IS a Book Topic?

A good book topic:

Solves a specific problem, solved in a specific way for a specific group of people

- Clearly state what the book is actually about
- Terms people are searching on Amazon
- Specific (not vague)

Good book topic = usually between 2 - 6 words

## What IS a Book Topic?

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How to read music	Beekeeping for beginners
Food truck business	At home workouts
Public speaking for beginners	Gut health
Off grid living	Decluttering your home
Rental property investing	Budgeting for college students
Meditation for entrepreneurs	Leadership for women
Social media marketing	Cognitive behavioral therapy
How to small talk	Chess for kids

## What ISN'T a Book Topic?

- Book titles
- Niches
- Sub-niches
- Vague terms
- Famous authors

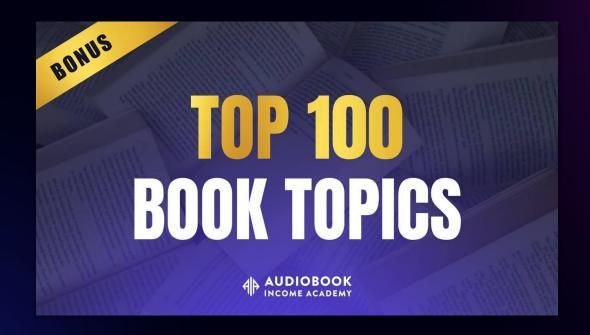
Ask yourself - Are people searching for these terms regularly on Amazon?

## What ISN'T a Book Topic?

- Book titles
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- Famous authors

Ask yourself - Are people searching for these terms regularly on Amazon?

Self help	Atomic Habits
Exercise	Think and Grow Rich
Diet	Money secrets
Music	Tony Robbins
Outdoors	Money magic
Love	Weight loss magic
Why anxiety sucks	For women
I can't lose weight	Math



# Note: "For Dummies" is Copyrighted, so you will be using this term just to get IDEAS!











Hello, sign in Account & Lists -



Medical Care -

Best Sellers

Amazon Basics Today's Deals New Releases Prime -

Registry Customer Service Music Books

Pharmacy Amazon Home Fashion Gift Cards -

Kindle Rewards

Advanced Search

New Releases

Sort by: Featured ∨

Best Sellers & More

Amazon Book Clubs

Children's Books

Textbooks

Textbook Rentals

Best Books of the Month

Best Books of 2023

Your Company Bookshelf

1-24 of over 50,000 results for "FOR DUMMIES"

Accounting

Accounting All-in-One For Dummies (+ Videos and Quizzes Online) (For Dummies (Business & Personal Finance)) by Michael Taillard, Joseph Kraynak , et al.

\*\*\*\*\* 74 \$28<sup>99</sup> List: \$34.99

FREE delivery Wed, May 24 Or fastest delivery Sat, May 20 \$21.44 (51 used & new offers) Other format: Kindle



\*\*\*\*\*·1,217 \$1379 List: \$24.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices

\$7.71 (76 used & new offers) Other formate: Audible Audiobook: Vindle



by Lita Epstein and John A. Tracy Paperback

\$20<sup>49</sup> List: \$29.99

FREE delivery Wed, May 24 on \$25 of items shinned by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$14.98 (36 used & new offers) Other format: Kindle

Windows 10 For Seniors For

FREE delivery Wed, May 24 on \$25 of

Or fastest delivery Tomorrow, May 19

Dummies (For Dummies

(Computer/Tech))

by Peter Weverka

**由由由台~917** 

\$15<sup>69</sup> List: \$24:99

More Buying Choices

Other format: Kindle

items shipped by Amazon

\$3.96 (54 used & new offers)



4th Edition

by Eric Tyson MBA, Robert S. Griswold MDA MEDA CDE et al 食食食食食~747 Audible Audiobook

5000 \$24:49 Free with Audible trial

Available instantly Other formats: Paperback - Kindle - Audio

Options Trading For Dummies

FREE delivery Wed, May 24 on \$25 of

\*\*\*\*\*\* ~ 285

\$1989 Lict: \$29.99

items shipped by Amazon

More Buying Choices

, Audio CD

Or fastest delivery Sat, May 20

\$15.69 (55 used & new offers)



Diversity, Equity & Inclusion For Dummies

by Dr. Shirley Davis \*\*\*\*\* 142 Paperback \$2959

FREE delivery Wed, May 24 Or fastest delivery Tomorrow, May 19 More Buying Choices \$19.69 (30 used & new offers) Other format: Kindle

Technical

Analysis



Statistics For Dummies (For Dummies (Lifestyle)) \*\*\*\*\*\*\* 1,863 Paperback

\$1199 List: \$19.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$2.62 (98 used & new offers) Other format: eTextbook



Technical Analysis For Dummies \*\*\*\*\*\* - 992 Danachack

\$17<sup>79</sup> List: \$29.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Tomorrow, May 19 More Buying Choices \$9.98 (59 used & new offers) Other formate Audible Audiobook Vindle Other format Vindle



★★★★☆~ 1,292

\$10<sup>99</sup> List: \$19.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$5.22 (71 used & new offers) Other format Kindle

## FOR DUMMIES - "INVESTING"



What are the books available on Amazon under "Investing" - I want you to sub-niche

- Stock Market Investing: Books focusing on stock market basics, strategies, and analysis.
- 2. **Real Estate Investing**: Guides on investing in real estate, including rental properties, flipping houses, and REITs.
- 3. **Value Investing**: Books that emphasize buying undervalued stocks for long-term growth, inspired by investors like Warren Buffett.
- Growth Investing: Focuses on companies with potential for substantial future growth, regardless of current stock price.
- Index Fund and ETF Investing: Guides on investing in index funds and ETFs for diversified, long-term portfolios.
- 6. **Cryptocurrency Investing**: Books about investing in digital currencies and blockchain technology.



CHECK THESE TOPICS FOR POC

## **Brainstorm With ChatGPT**



# Is "Exercise" a good book topic?

Too Broad We don't know
what it's about
or who it's for

# Using ChatGPT, we can break it down

#### 1. Cardio Workouts

- High-intensity interval training (HIIT)
- Running and jogging routines
- Swimming workouts
- Cycling routines
- Aerobics exercises

#### 2. Strength Training

- Weightlifting exercises
- Bodyweight exercises
- Resistance band workouts
- Kettlebell workouts
- Plyometric training

#### 3. Yoga and Flexibility

- Hatha yoga
- Vinyasa yoga
- Yin yoga
- Flexibility exercises
- Pilates routines

#### 4. Mind-Body Wellness

- Tai chi
- Qigong
- Meditation and mindfulness exercises
- Breathing exercises
- Relaxation techniques

 Can you create a list of exercise topics that can be found in books on Amazon

#### 5. Sports Specific Training

- Golf exercises
- Tennis workouts
- Soccer training routines
- Basketball drills
- Baseball conditioning

#### 6. Rehabilitation Exercises

- Physical therapy exercises
- Stretching for injury prevention
- Exercises for back pain
- Post-surgery recovery exercises
- Balance and stability training

#### 7. Dance Workouts

- Zumba routines
- Ballet workouts
- \* Hip-hop dance routines
- Belly dance workouts
- Dance aerobics

#### 8. Nutrition and Wellness

- Nutritional guidelines for athletes
- Wellness and self-care routines
- Holistic health approaches
- Healthy eating and meal planning
- \* Supplements for athletic performance

#### 9. Martial Arts Training

- Karate techniques
- Taekwondo routines
- Brazilian jiu-jitsu drills
- Boxing workouts
- Muay Thai training

#### 10. Outdoor and Adventure Sports

- Hiking and trekking routines
- Rock climbing exercises
- Kayaking workouts
- Outdoor survival skills
- · Camping and outdoor fitness

#### 1. Senior Fitness

- · Exercises for older adults
- Low-impact workouts
- \* Strength training for seniors
- Balance exercises for the elderly
- Chair exercises

#### 1. Pregnancy and Postpartum Exercise

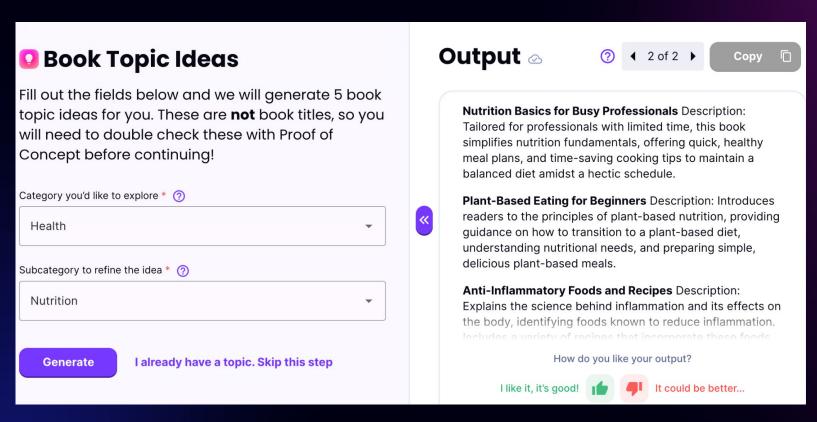
- Prenatal yoga
- Postpartum exercises
- Exercises for pregnancy
- . Gentle workouts for new mothers
- Pelvic floor exercises

#### 1. Kids and Family Workouts

- Fun family exercises
- Kids' fitness routines
- Exercises for children
- · Active games for families
- Parent-child workouts



## Using Pub.Al To Generate Book topic Ideas



# **Use Autosuggestion**

amazon © Deliver to Beverly H 90210	Books *	oks • container			
Q container gardening for beginners	all?	Keywords Before		Keywords After	
Q container gardening	all?	kids lunch container	::III?	container gardening books for beginners	adl?
Q container <b>security</b>	all?	container <b>s for mini fridge</b>	attl?	Other	
Q container gardening book	all? (	containers with lids for organizing	attl?	pizza storage container collapsible	::III?
Q container vegetable gardening	all? (	containers for organizing clothes	all!?	dog food storage container 50 lbs capacity	atil ?
Q container <b>home</b>	all? (	containers for organizing pantry	utill?	oxo pop container	attl?
Q container garden	all?	container	utill?	sharps disposal container for home use	:dill?
Q container <b>home book</b>	all?	container <b>s for beads</b>	all!?	sterilite 3-drawer storage container	:ill?
Q container garden book		containers for food organizing	attl?	dog food storage container 30 lb	::III?
Q containers for tops and cotton balls	all?	container store storage bins	attl?	how to build a shipping container home	all!?
ASE v2.1.42 Download Keywords!	Lownload Keywords!   Law Want to see Search Volume for these keywords? Go PRO!   🜳 Tip: You may have to scroll to the right to see all keyword sugges				

# **AMZ Suggestion Expander**

Is the book topic in demand?

## Review from the Course

Number of Reviews: =<??

Est. Monthly Sales: => \$??

+

? x Books

Same ??



## Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$??

+

? x Books

Same ??



## Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

? x Books

Same ??



## Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

3 x Books

Same ??



## Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

3 x Books

Same Topic



## Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

3 x Books

Same Topic

Same Audience



## **Proof of Concept**



#### **Red Flags**

#### Investigate any red flag:

- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales
- Date book was published (< 60 days, do not consider)</li>

#### **Automatic disqualification:**

- Low content books
- Journals
- Workbooks\*
- Bundles

# **Proof of Concept**

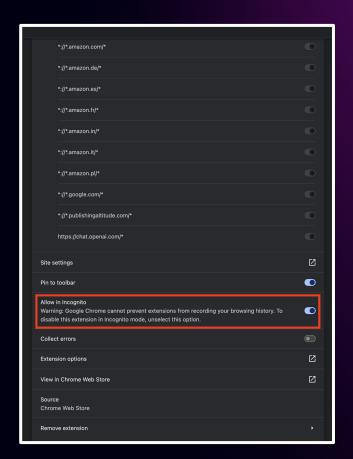


# **PoC Example**

Open a new incognito window



Make sure
 KDSpy is
 available in
 incognito



Search your topic in Amazon

## USA V Books V Topic

History

Law LGBTQ+ Books

**Humor & Entertainment** 

Parenting & Relationships Politics & Social Sciences

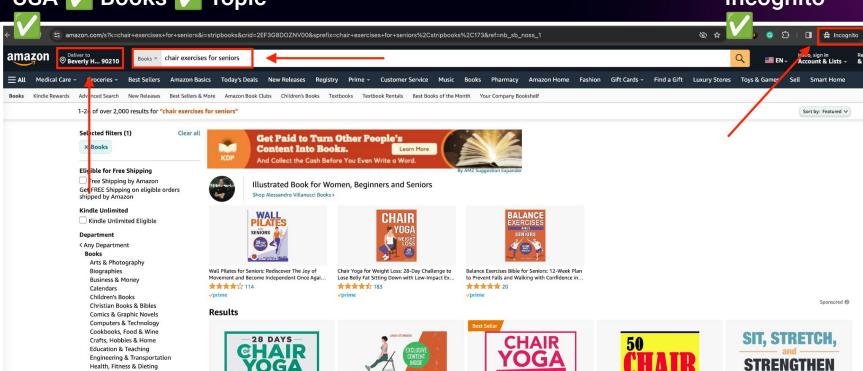
Religion & Spirituality

Literature & Fiction

Medical Books Mystery, Thriller & Suspense

Reference

#### Incognito





20 Daniel of Chally Vana Fau Cantana





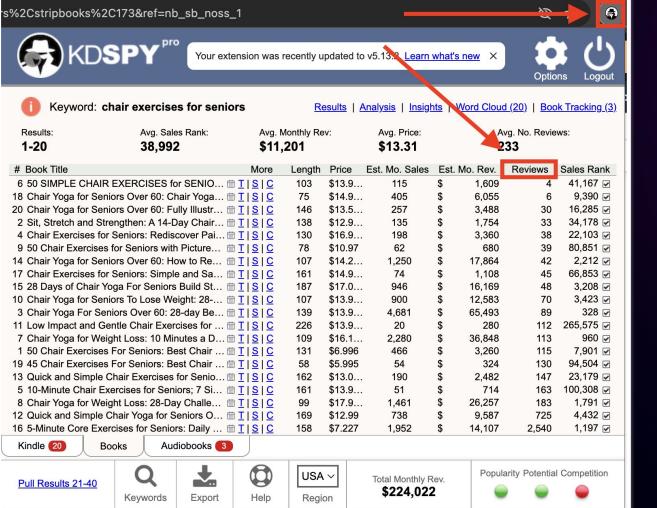
Chalava - Cantilalata - 10



Chair Markout For Older Adulta To



Sit, Stretch and Strengthen: A 14-Day Chair Eversies Decarem for Contors



#### Click on the KDSpy icon

Click on Reviews to put them in order



Your extension was recently updated to v5.13.2. Learn what's new X



Avg No Reviews:



We are looking

making \$500 or

more with 150

reviews or less

for 3 books

Results

Keyword: chair exercises for seniors

Avg. Sales Rank:

Word Cloud (20) | Book Tracking (3) Results | Analysis | Insights

Avg. Price:

1-20		88,992	•	, <b>201</b>	v.	\$13.31			g. No. Reviev <b>33</b>	vs.
1-20	•	JO,JJ2	Ψιι	,201		Ψ10.01			<b></b>	
# Book Title			More	Length	Price	Est. Mo. Sales	Est	. Mo. Rev.	Reviews	Sales Rank
6 50 SIMPLE 0	CHAIR EXERC	ISES for SENIO 🛱 📘	SIC	103	\$13.9	115	\$	1,609	4	41,167 🗷
18 Chair Yoga fo	or Seniors Ove	r 60: Chair Yoga 🛗 📘	ISIC	75	\$14.9	405	\$	6,055	6	9,390 🗹
20 Chair Yoga fo	or Seniors Ove	r 60: Fully Illustr 🛗 📘	SIC	146	\$13.5	257	\$	3,488	30	16,285 🗷
2 Sit, Stretch a	nd Strengthen	: A 14-Day Chair 🛗 <u>T</u>	<u>S C</u>	138	\$12.9	135	\$	1,754	33	34,178 🗹
4 Chair Exercis	ses for Seniors	: Rediscover Pai 🛗 📘	<u>S C</u>	130	\$16.9	198	\$	3,360	38	22,103 🗹
9 50 Chair Exe	rcises for Seni	iors with Picture 🛗 📘	<u>S C</u>	78	\$10.97	62	\$	680	39	80,851 🗹
14 Chair Yoga fo	or Seniors Ove	r 60: How to Re 🛗 📘	<u>S C</u>	107	\$14.2	1,250	\$	17,864	42	2,212 🗹
17 Chair Exercis	ses for Seniors	: Simple and Sa… 🛗 <u>T</u>	<u>S C</u>	161	\$14.9	74	\$	1,108	45	66,853 🗷
15 28 Days of C	hair Yoga For	Seniors Build St 🛗 📘	<u>S C</u>	187	\$17.0	946	\$	16,169	48	3,208 🗹
10 Chair Yoga fo	or Seniors To L	.ose Weight: 28 🛗 📘	<u>S C</u>	107	\$13.9	900	\$	12,583	70	3,423 🗹
3 Chair Yoga F	or Seniors Ove	er 60: 28-day Be 🛗 <u>T</u>	<u>S C</u>	139	\$13.9	4,681	\$	65,493	89	328 🗹
11 Low Impact a	and Gentle Cha	air Exercises for $ ilde{ t thick}$	<u>S C</u>	226	\$13.9	20	\$	280	112	265,575 🗹
7 Chair Yoga for	or Weight Loss	: 10 Minutes a D 🛗 <u>T</u>	<u>S C</u>	109	\$16.1	2,280	\$	36,848	113	960 🗹
1 50 Chair Exe	rcises For Ser	niors: Best Chair 🛗 📘	S C	131	\$6.996	466	\$	3,260	115	7,901 🗹
19 45 Chair Exe	rcises For Ser	niors: Best Chair 🛗 📘	<u>S C</u>	58	\$5.995	54	\$	324	130	94,504 🗹
13 Quick and Si	mple Chair Ex	ercises for Senio 🛗 📘	<u>S C</u>	162	\$13.0	190	\$	2,482	147	23,179 🗹
5 10-Minute Cl	nair Exercises	for Seniors; 7 Si 🛗 📘	<u>S C</u>	161	\$13.9	51	\$	714	163	100,308 🗹
8 Chair Yoga for	or Weight Loss	: 28-Day Challe 🛗 📘	S C	99	\$17.9	1,461	\$	26,257	183	1,791 🗹
	- 1 <del>-</del>	ga for Seniors O… ᄈ 📘		169	\$12.99	738	\$	9,587	725	4,432 🗹
16 5-Minute Cor	e Exercises fo	r Seniors: Daily 🛗 📘	<u>S C</u>	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗷
Kindle 20	Books	Audiobooks 3							<b>-</b> 7.	

Ava. Monthly Rev.

Pull Results 21-40

Keywords

Export

Help

USA ~ Region

Total Monthly Rev. \$224,022

Popularity Potential Competition









Results:

Your extension was recently updated to v5.13.2. Learn what's new X



Avg. No. Reviews:



Keyword: chair exercises for seniors

Avg. Sales Rank:

Results | Analysis | Insights Word Cloud (20) | Book Tracking (3)

Ava. Price:

1-20		38,992	<b>\$11</b> ,	,201	<b>v</b> .	\$13.31			33	<b>.</b>
# Book Title			More	Length	Price	Est. Mo. Sales	Est	. Mo. Rev.	Reviews	Sales Rank
6 50 SIMPLE C	CHAIR EXERC	ISES for SENIO 🗎 📘	SIC	103	\$13.9	115	\$	1,609	4	41,167 🗷
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20 Chair Yoga fo	or Seniors Ove	r 60: Fully Illustr 🏥 📘	SIC	146	\$13.5	257	\$	3,488	30	16,285 🗷
2 Sit, Stretch a	nd Strengthen	: A 14-Day Chair 🛗 <u>T</u>	SIC	138	\$12.9	135	\$	1,754	33	34,178 🗹
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7 Chair Yoga fo	or Weight Loss	: 10 Minutes a D i <u>T</u>	SIC	109	\$16.1	2,280	\$	36,848	113	960 🗹
1 50 Chair Exe	rcises For Ser	iors: Best Chair 🛗 📘	<u>S C</u>	131	\$6.996	466	\$	3,260	115	7,901 🗹
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12 Quick and Si	mple Chair Yo	ga for Seniors O 🛗 📘	<u>S C</u>	169	\$12.99	738	\$	9,587	725	4,432 🗹
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Purple line is our cut-off point

Under 150 reviews making \$500 or more



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Your extension was recently updated to v5.13.2. Learn what's new X



Avg No Reviews:



From this line up

all books have

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5 10-Minute Ch	nair Exercises for Seniors; 7 Si 🛗 🛚	S C	161	\$13.9	51	\$	714		163	100,308 🗹
8 Chair Yoga fo	or Weight Loss: 28-Day Challe 🛗 🛚	ISIC	99	\$17.9	1,461	\$	26,257		183	1,791 🗹
12 Quick and Si	mple Chair Yoga for Seniors O 🛗 🛚	S C	169	\$12.99	738	\$	9,587		725	4,432 🗷
16 5-Minute Cor	re Exercises for Seniors: Daily 🛗 🛚	<u>S</u>   <u>C</u>	158	\$7.227	1,952	\$	14,107		2,540	1,197 🗹
Kindle 20	Books Audiobooks 3					Ċ.		1		

Ava. Monthly Rev.

Pull Results 21-40









Total Monthly Rev. **\$224,022** 

Popularity Potential Competition









Results:

Your extension was recently updated to v5.13.2. Learn what's new X



Avg. No. Reviews:



Now we need to

find the ones that

are making \$500

or more per

month

Keyword: chair exercises for seniors

Avg. Sales Rank:

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Avg. Price:

1-20	38,992		,201	••	\$13.31			33	
# Book Title		More	Length	Price	Est. Mo. Sales	E	Est. Mo. Rev.	Reviews	Sales Rank
6 50 SIMPLE C	CHAIR EXERCISES for SENIO iii	I   S   C	103	\$13.9	115	\$	1,609	4	1,167 🗷
18 Chair Yoga fo	r Seniors Over 60: Chair Yoga 🛗 🖰	I   S   C	75	\$14.9	405	\$	6,055	6	9,390 🗹
20 Chair Yoga fo	r Seniors Over 60: Fully Illustr 🛗	I   S   C	146	\$13.5	257	\$	3,488	30	6,285 🗷
2 Sit, Stretch ar	nd Strengthen: A 14-Day Chair 🛗 🛚	I   S   C	138	\$12.9	135	\$	1,754	33	34,178 🗹
4 Chair Exercis	es for Seniors: Rediscover Pai 🛗	I   S   C	130	\$16.9	198	\$	3,360	38	22,103 🗹
9 50 Chair Exe	rcises for Seniors with Picture 🛗	I S C	78	\$10.97	62	\$	680	39	80,851 🗹
14 Chair Yoga fo	r Seniors Over 60: How to Re 🛗	I S C	107	\$14.2	1,250	\$	17,864	42	2,212 🗹
17 Chair Exercis	es for Seniors: Simple and Sa 🛗	I   S   C	161	\$14.9	74	\$	1,108	45	66,853 🗹
15 28 Days of Cl	hair Yoga For Seniors Build St 🛗 🖰	I   S   C	187	\$17.0	946	\$	16,169	48	3,208 🗹
10 Chair Yoga fo	r Seniors To Lose Weight: 28 🛗 🖰	I S C	107	\$13.9	900	\$	12,583	70	3,423 🗹
3 Chair Yoga Fo	or Seniors Over 60: 28-day Be 🛗 🖰	I S C	139	\$13.9	4,681	\$	65,493	89	328 🗹
11 Low Impact a	nd Gentle Chair Exercises for 🛗	I   S   C	226	\$13.9	20	\$	280	112	265,575 🗷
7 Chair Yoga fo	r Weight Loss: 10 Minutes a D 🛗 🖰	I S C	109	\$16.1	2,280	\$	36,848	113	960 🗹
1 50 Chair Exe	rcises For Seniors: Best Chair 🛗 🛚	I   S   C	131	\$6.996	466	\$	3,260	115	7,901 🗹
19 45 Chair Exe	rcises For Seniors: Best Chair 🛗	I   S   C	58	\$5.995	54	\$	324	130	94,504 🗹
13 Quick and Sir	mple Chair Exercises for Senio 🛗 🛚	I   S   C	162	\$13.0	190	\$	2.482	147	23,179 🗹
5 10-Minute Ch	air Exercises for Seniors; 7 Si 🛗	I   S   C	161	\$13.9	51	\$	714	163	100,308 🗹
8 Chair Yoga fo	r Weight Loss: 28-Day Challe 🛗	I S C	99	\$17.9	1,461	\$	26,257	183	1,791 🗹
12 Quick and Sir	mple Chair Yoga for Seniors O 🛗	I   S   C	169	\$12.99	738	\$	9,587	725	4,432 🗹
16 5-Minute Core	e Exercises for Seniors: Daily 📋	I   S   C	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗷
Kindle 20	Books Audiobooks 3							·	

Avg. Monthly Rev:

Pull Results 21-40









Total Monthly Rev. \$224,022

Popularity Potential Competition









Your extension was recently updated to v5.13.2. Learn what's new X





Keyword: chair exercises for seniors

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Results:	į.	Avg. Sales Rank:	Avg.	Monthly Re	v:	Α	vg. Price	<b>)</b> :	A۱	g. No. Revie	ws:	
1-20	;	38,992	\$11	,201		\$	13.31		2	233		
# D I- Titl -				1	D.:				E-t M- D	Davisson	Data a Barata	
# Book Title			More	Length	Price	Est.	1	es	Est. Mo. Rev.	Reviews	Bales Rank	
6 50 SIMPLE C	CHAIR EXERC	SISES for SENIO 🛗 📘	<u>S</u>   <u>C</u>	103	\$13.9		2		\$ 1,609	4	<b>4</b> 1,167 <b>☑</b>	
18 Chair Yoga fo	or Seniors Ove	er 60: Chair Yoga 🛗 📘	SIC	75	\$14.9				\$ 6,055	6	9,390 🗹	
20 Chair Yoga fo	or Seniors Ove	er 60: Fully Illustr ᄈ 📘	SIC	146	\$13.5		3		\$ 3,488	30	6,285 🗷	
2 Sit, Stretch a	nd Strengthen	: A 14-Day Chair 聞 📘	SIC	138	\$12.9		4		\$ 1,754	33	34,178 🗹	
4 Chair Exercis	ses for Seniors	: Rediscover Pai 聞 📘	SIC	130	\$16.9		5		\$ 3,360	38	22,103 🗹	
9 50 Chair Exe	rcises for Sen	iors with Picture 🛗 📘	SIC	78	\$10.97		6		\$ 680	39	80,851 🗹	
14 Chair Yoga fo	or Seniors Ove	er 60: How to Re 🛗 📘	SIC	107	\$14.2	8	7		\$ 17,864	42	2,212 🗹	
17 Chair Exercis	ses for Seniors	:: Simple and Sa… 🛗 📘	SIC	161	\$14.9		8		\$ 1,108	45	66,853 🗹	
15 28 Days of C	hair Yoga For	Seniors Build St 🛗 📘	SIC	187	\$17.0		9		\$ 16,169	48	3,208 🗹	
10 Chair Yoga fo	or Seniors To L	.ose Weight: 28 🛗 📘	SIC	107	\$13.9		10		\$ 12,583	70	3,423 🗹	
3 Chair Yoga F	or Seniors Ov	er 60: 28-day Be 🛗 <u>T</u>	SIC	139	\$13.9		11		\$ 65,493	89	328 🗹	
11 Low Impact a	and Gentle Cha	air Exercises for 🛗 📘	SIC	226	\$13.9				\$ 280	112	265,575 🗷	
7 Chair Yoga fo	or Weight Loss	:: 10 Minutes a D 🛗 <u>T</u>	SIC	109	\$16.1	9	12		\$ 36,848	113	960 🗹	
1 50 Chair Exe	rcises For Ser	niors: Best Chair i 📘	SIC	131	\$6.996		13	П	\$ 3,260	115	7,901 🗹	
19 45 Chair Exe	rcises For Ser	niors: Best Chair 🛗 📘	SIC	58	\$5.995		.0		\$ 324	130	94,504 🗹	
13 Quick and Si	mple Chair Ex	ercises for Senio i 📘	SIC	162	\$13.0		14		\$ 2.482	147	23,179 🗹	
5 10-Minute Ch	nair Exercises	for Seniors; 7 Si 🛗 📘	SIC	161	\$13.9		14		\$ 714	163	100,308 🗷	
8 Chair Yoga fo	or Weight Loss	: 28-Day Challe 聞 📘	SIC	99	\$17.9		1,461		\$ 26,257	183	1,791 🗹	
12 Quick and Si	mple Chair Yo	ga for Seniors O 🛗 📘	SIC	169	\$12.99		738		\$ 9,587	725	4,432 🗹	
16 5-Minute Cor	e Exercises fo	r Seniors: Daily 🛗 📘	SIC	158	\$7.227		1,952		\$ 14,107	2,540	1,197 🗹	
Kindle 20	Books	Audiobooks (3)										

At first glance this looks like 14 books have PoC, but now we need to see what the books are actually about

Kindle 20

Books

Audiobooks 3

Pull Results 21-40









Total Monthly Rev. \$224,022











Your extension was recently updated to v5.13.2. Learn what's new X



Ava No Reviews:



Results:

#### Keyword: chair exercises for seniors

Ava Sales Rank

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Ava Price

Results:	Avg. Sales Rank:	Avg.	Monthly Re	V:	Avg. Price:		A	vg. No. Revie	ews:	
1-20	38,992	\$11	,201		\$13.31		2	33		
	555 ×3 •0 ×3		•							
# Book Title		More	Length	Price	Est. Mo. Sales	Est	. Mo. Rev.	Reviews	Sales Rank	
6 50 SIMPLE CH	AIR EXERCISES for SENIO $ riangleq$ $ riangleq$	<u>S C</u>	103	\$13.9	115	\$	1,609	4	41,167 🗹	
18 Chair Yoga for S	Seniors Over 60: Chair Yoga 🛗 🛚	ISIC	75	\$14.9	405	\$	6,055	6	9,390 🗷	
20 Chair Yoga for S	Seniors Over 60: Fully Illustr 🛗 👖	ISIC	146	\$13.5	257	\$	3,488	30	16,285 🗷	
2 Sit, Stretch and	Strengthen: A 14-Day Chair iii ]	ISIC	138	\$12.9	135	\$	1,754	33	34,178 🗷	
4 Chair Exercises	for Seniors: Rediscover Pai 🛗 👖	ISIC	130	\$16.9	198	\$	3,360	38	22,103 🗹	
9 50 Chair Exerci	ses for Seniors with Picture 🛗 T	ISIC	78	\$10.97	62	\$	680	39	80,851 🗹	
14 Chair Yoga for S	Seniors Over 60 Chair Exercises fo	r Seniors	: Rediscov	er Pain-	1,250	\$	17,864	42	2,212 🗷	
17 Chair Exercises	for Seniors: Sir Free Daily Activities	es with A	Step-by-S	tep	74	\$	1,108	45	66,853 🗷	
15 28 Days of Cha	ir Yoga For Sen Illustrated Workou			e and	946	\$	16,169	48	3,208 🗷	
10 Chair Yoga for S	Seniors To Lose Strength in Just 10	Minutes	з а Дау	ψ10.0	900	\$	12,583	70	3,423 🗷	
	Seniors Over 60: 28-day Be 🛗 T		139	\$13.9	4,681	\$	65,493	89	328 🗷	
	Gentle Chair Exercises for 🛗 T		226	\$13.9	20	\$	280	112	265,575 🐷	
7 Chair Yoga for \	Weight Loss: 10 Minutes a D ⊞ T	ISIC	109	\$16.1	2,280	\$	36,848	113	960 🗷	
1 50 Chair Exerci	ses For Seniors: Best Chair 🛗 T	ISIC	131	\$6.996	466	\$	3,260	115	7,901 🗷	
19 45 Chair Exerci	ses For Seniors: Best Chair 🛗 T	ISIC	58	\$5.995	54	\$	324	130	94,504 🗷	
13 Quick and Simp	ole Chair Exercises for Senio 🛗 T	ISIC	162	\$13.0	190	\$	2,482	147	23,179 🗷	
·	r Exercises for Seniors; 7 Si 🛗 T		161	\$13.9		\$	714	163	100,308 🗷	
	Weight Loss: 28-Day Challe 🛗 T		99	\$17.9		\$	26,257	183	1,791 🗹	
•	ole Chair Yoga for Seniors O 🛗 🛚		169	\$12.99	738	\$	9,587	725	4,432 🗷	
· ·	Exercises for Seniors: Daily 🛗 🛚		158	\$7.227	1,952	\$	14,107	2,540	1,197 🗷	
30101		1 = 1 =			.,	10.1.0	,, .	_,	.,	-

Ava Monthly Rev.

Hover over the title to see what the book is actually about

Remember we are looking for the same topic for the same audience

Kindle 20

Pull Results 21-40

Books

Audiobooks 3



Keywords







1013

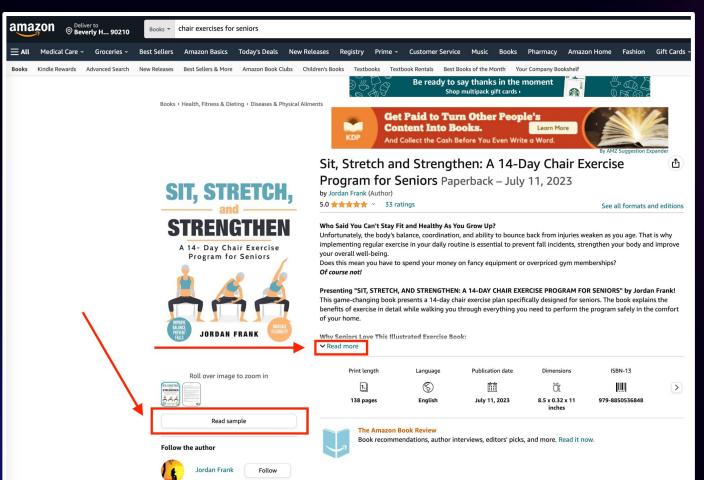
Total Monthly Rev. **\$224,022** 











If it isn't clear, click on the book and investigate



Regulter

Your extension was recently updated to v5.13.2. Learn what's new X



Ava No Reviews:



Keyword: chair exercises for seniors

Ava Sales Rank

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Ava Price

Results:	Avg. Sales Rank:		Avg.	Monthly Re	v:	Avg. Price	:		Av	g. No. Revie	vs:
1-20	38,992		\$11	,201		\$13.31			23	33	
# Book Title		N	1ore	Length	Price	Est. Mo. Sal	es	Est.	. Mo. Rev.	Reviews	Sales Rank
6 50 SIMPLE CHA	IR EXERCISES for SENIO	IIIS	I C	103	\$13.9	. 115	П	\$	1,609	4	<b>4</b> 1,167 <b>☑</b>
18 Chair Yoga for Se	eniors Over 60: Chair Yoga	IIIS	IC	75	\$14.9	405	П	\$	6,055	6	9,390 🗹
20 Chair Yoga for Se	eniors Over 60: Fully Illustr	IIIS	IC	146	\$13.5	257	П	\$	3,488	30	6,285 🗷
2 Sit, Stretch and S	Strengthen: A 14-Day Chair	IIIS	IC	138	\$12.9	. 135	П	\$	1,754	33	34,178 🗹
4 Chair Exercises f	for Seniors: Rediscover Pai	IIIS	I C	130	\$16.9	. 198		\$	3,360	38	22,103 🗹
9 50 Chair Exercise	es for Seniors with Picture	IIIS	IC	78	\$10.97	62		\$	680	39	80,851 🗹
14 Chair Yoga for Se	eniors Over 60: How to Re	IIIS	IC	107	\$14.2	1,250	П	\$	17,864	42	2,212 🗹
17 Chair Exercises f	for Seniors: Simple and Sa	I I I	I C	161	\$14.9	. 74		\$	1,108	45	66,853 🗹
15 28 Days of Chair	Yoga For Seniors Build St	IIIS	I C	187	\$17.0	946		\$	16,169	48	3,208 🗹
10 Chair Yoga for Se	eniors To Lose Weight: 28	IIIS	IC	107	\$13.9	900		\$	12,583	70	3,423 🗹
3 Chair Yoga For S	eniors Over 60: 28-day Be	IIIS	IC	139	\$13.9	4,681		\$	65,493	89	328 🗹
11 Low Impact and	Gentle Chair Exercises for	IIIS	C	226	\$13.9	. 20		\$	280	112	265,575 🗹
7 Chair Yoga for W	eight Loss: 10 Minutes a D	IIIS	IC	109	\$16.1	2,280		\$	36,848	113	960 🗹
1 50 Chair Exercise	es For Seniors: Best Chair	IIIS	IC	131	\$6.996	466	П	\$	3,260	115	7,901 🗹
19 45 Chair Exercise	es For Seniors: Best Chair	IIIS	I C	58	\$5.995	54		\$	324	130	94,504 🗹
13 Quick and Simple	e Chair Exercises for Senio	IIIS	1C	162	\$13.0	. 190	Ц	\$	2.482	147	23,179 🗹
5 10-Minute Chair	Exercises for Seniors; 7 Si	IIIS	IC	161	\$13.9	. 51		\$	714	163	100,308 🗹
8 Chair Yoga for W	eight Loss: 28-Day Challe	IIIS	IC	99	\$17.9	1,461		\$	26,257	183	1,791 🗹
	e Chair Yoga for Seniors O			169	\$12.99	738		\$	9,587	725	4,432 🗹
16 5-Minute Core Ex	kercises for Seniors: Daily	IIIS	I C	158	\$7.227	1,952		\$	14,107	2,540	1,197 🗹
Kindle 20	Books Audiobooks 3							7			

Ava Monthly Rev

Pull Results 21-40

Q Keywords

Export

Help

USA ~

Total Monthly Rev. \$224,022

Popularity Potential Competition







"Chair Exercises for Seniors Over 60" is not the same audience as "Chair Exercises for Seniors"

"Chair Yoga for Seniors" is a different topic



Your extension was recently updated to v5.13.2. Learn what's new X





We need to find

all the books that

are about "Chair

**Exercises for** 

Seniors"

Keyword: chair exercises for seniors

Word Cloud (20) | Book Tracking (3)

Results: 1-20	Avg. Sales Rank: 38,992	•	Monthly Re <b>,201</b>	v:	Avg. Price: <b>\$13.31</b>		Avg. No. Reviev <b>233</b>		ws:
# Book Title		More	Length	Price	Est. Mo. Sale	S E	Est. Mo. Rev.	Reviews	Sales Rank
6 50 SIMPLE CHAI	IR EXERCISES for SENIO 🛗 👖	ISIC	103	\$13.9	115	\$	1,609	4	1,167 🗷
18 Chair Yoga for Se	eniors Over 60: Chair Yoga 🛗 👖	ISIC	75	\$14.9	405	\$	6,055	6	9,390 🗷
20 Chair Yoga for Se	eniors Over 60: Fully Illustr 🛗 🛚	ISIC	146	\$13.5	257	\$	3,488	30	6,285 🗷
2 Sit, Stretch and S	Strengthen: A 14-Day Chair 🛗 <u>T</u>	S C	138	\$12.9	135	\$	1,754	33	<b>3</b> 4,178 <b>⊘</b>
4 Chair Exercises f	or Seniors: Rediscover Pai 🛗 <u>T</u>	SC	130	\$16.9	198	\$	3,360	38	22,103 🗹
9 50 Chair Exercise	es for Seniors with Picture 🛗 🛚	SIC	78	\$10.97	62	\$	680	39	80,851 🗹
	eniors Over 60: How to Re 🛗 <u>T</u>		107	\$14.2	1,250	\$	17,864	42	2,212 🗹
17 Chair Exercises f	or Seniors: Simple and Sa… 🛗 <u>T</u>	SC	161	\$14.9	74	\$	1,108	45	66,853 🗹
15 28 Days of Chair	Yoga For Seniors Build St 🛗 🛚	<u>S</u>   <u>C</u>	187	\$17.0	946	\$	16,169	48	3,208 🗹
10 Chair Yoga for Se	eniors To Lose Weight: 28 🛗 📘	SIC	107	\$13.9	900	\$	12,583	70	3,423 🗹
3 Chair Yoga For S	eniors Over 60: 28-day Be 🛗 📘	SIC	139	\$13.9	4,681	\$	65,493	89	328 🗹
11 Low Impact and 0	Gentle Chair Exercises for 🛗 🛚	SIC	226	\$13.9	20	\$	280	112	265,575 🗹
7 Chair Yoga for W	eight Loss: 10 Minutes a D… 🛗 <u>T</u>	SIC	109	\$16.1	2,280	\$	36,848	113	960 🗹
1 50 Chair Exercise	es For Seniors: Best Chair 🛗 🛚	S C	131	\$6.996	466	\$	3,260	115	7,901 🗹
19 45 Chair Exercise	es For Seniors: Best Chair 🛗 🛚	SC	58	\$5.995	54	\$	324	130	94,504 🗷
13 Quick and Simple	e Chair Exercises for Senio 🛗 🛚	SIC	162	\$13.0	190	\$	2.482	147	23,179 🗹
5 10-Minute Chair I	Exercises for Seniors; 7 Si 🛗 🛚	SIC	161	\$13.9	51	\$	714	163	100,308 🗹
8 Chair Yoga for W	eight Loss: 28-Day Challe 🛗 📘	ISIC	99	\$17.9	1,461	\$	26,257	183	1,791 🗹
12 Quick and Simple	e Chair Yoga for Seniors O… 🛗 📘	SIC	169	\$12.99	738	\$	9,587	725	4,432 🗹
16 5-Minute Core Ex	ercises for Seniors:Daily 🛗 🛚	SIC	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗹
Kindle 20	Books Audiobooks 3					e T			

Pull Results 21-40

Keywords

Export

Help

USA V Region

Total Monthly Rev. \$224,022

Popularity Potential Competition









Your extension was recently updated to v5.13.2. Learn what's new X





That leaves us

about the same

same audience

with 6 books

topic for the

Keyword: chair exercises for seniors

Word Cloud (20) | Book Tracking (3)

Results: 1-20	Avg. Sales Rank: <b>38,992</b>		Monthly Rev: Avg. Price: <b>1,201 \$13.31</b>		Avg. Price: <b>\$13.31</b>		_	g. No. Reviews: <b>33</b>		
# Book Title		More	Length	Price	Est. Mo. Sales	s E	st. Mo. Rev.	Reviews	Sales Rank	
6 50 SIMPLE CHAI	IR EXERCISES for SENIO i 🛚	ISIC	103	\$13.9	115	\$	1,609	4	1,167 🗷	
18 Chair Yoga for Se	eniors Over 60: Chair Yoga 🛗 🛚	ISIC	75	\$14.9	405	\$	6,055	6	9,390 🗷	
20 Chair Yoga for Se	eniors Over 60: Fully Illustr 🛗 🛚	ISIC	146	\$13.5	257	\$	3,488	30	6,285 🗷	
2 Sit, Stretch and S	Strengthen: A 14-Day Chair 🛗 T	ISIC	138	\$12.9	135	\$	1,754	33	<b>■3</b> 4,178 🗷	
4 Chair Exercises f	or Seniors: Rediscover Pai 🛗 🛚	<u>S C</u>	130	\$16.9	198	\$	3,360	38	22,103 🗹	
9 50 Chair Exercise	es for Seniors with Picture 🛗 🛚	<u>S C</u>	78	\$10.97	62	\$	680	39	<mark>■ \$</mark> 0,851 🗷	
14 Chair Yoga for Se	eniors Over 60: How to Re 🛗 🛚	<u>S C</u>	107	\$14.2	1,250	\$	17,864	42	2,212 🗹	
17 Chair Exercises f	or Seniors: Simple and Sa… 🛗 🛚	ISIC	161	\$14.9	74	\$	1,108	45	66,853 🗹	
15 28 Days of Chair	Yoga For Seniors Build St 🛗 🛚	<u>S C</u>	187	\$17.0	946	\$	16,169	48	3,208 🗹	
10 Chair Yoga for Se	eniors To Lose Weight: 28 🛗 🛚	ISIC	107	\$13.9	900	\$	12,583	70	3,423 🗹	
3 Chair Yoga For S	eniors Over 60: 28-day Be 🛗 🛚	SIC	139	\$13.9	4,681	\$	65,493	89	328 🗹	
11 Low Impact and 0	Gentle Chair Exercises for 🛗 🛚	ISIC	226	\$13.9	20	\$	280	112	265,575 🗷	
7 Chair Yoga for W	eight Loss: 10 Minutes a D 🛗 🛚	SIC	109	\$16.1	2,280	\$	36,848	113	960 🗹	
1 50 Chair Exercise	es For Seniors: Best Chair 🛗 🛚	ISIC	131	\$6.996	466	\$	3,260	115	7,901 🗹	
19 45 Chair Exercise	es For Seniors: Best Chair 🛗 🛚	<u>S C</u>	58	\$5.995	54	\$	324	130	94,504 🗹	
13 Quick and Simple	e Chair Exercises for Senio 🛗 T	ISIC	162	\$13.0	190	\$	2.482	147	23,179 🗷	
5 10-Minute Chair I	Exercises for Seniors; 7 Si 🛗 🛚	<u>S C</u>	161	\$13.9	51	\$	714	163	100,308 🗷	
8 Chair Yoga for W	eight Loss: 28-Day Challe 🛗 🛚	ISIC	99	\$17.9	1,461	\$	26,257	183	1,791 🗹	
12 Quick and Simple	e Chair Yoga for Seniors O 🛗 🛚	ISIC	169	\$12.99	738	\$	9,587	725	4,432 🕢	
16 5-Minute Core Ex	cercises for Seniors:Daily 🛗 🛚	ISIC	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗹	
Kindle 20	Books Audiobooks 3									

Pull Results 21-40

Keywords

Export

Help

USA V Region

Total Monthly Rev. \$224,022

Popularity Potential Competition







# Do we have Proof of Concept?



# **Proof of Concept**

**Red Flags Examples** 

#### Investigate any red flag:

- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales

#### **Automatic disqualification:**

- Low content books
- Journals
- Workbooks\*
- Bundles



## **Textbooks**

Disqualified!



How do you identify a Textbook?



https://www.amazon.ca/First-USMLE-Step-Thirty-Third/dp/1264946627

## **Textbooks**

#### Who are well known textbook publishers?



- 1. McGraw-Hill
- 2. Pearson
- 3. Scholastic
- 4. Cengage Learning
- 5. Houghton Mifflin Harcourt
- 6. Emerald Group Publishing
- 7. Macmillan Learning
- 8. Wolters Kluwer
- 9. Wiley Publishing
- 10. Routledge Taylor and Francis Group



# **Authority Figures**

#### How do you know if they're an Authority Figure?

- 1. Over 150 reviews
- 2. The book is a "second edition" or greater
- Fame or accomplishment is listed in their book description
- 4. They have healthy sales with 0 reviews showing in KDSpy

#### Example:

https://www.amazon.com/Invisible-Child-Survival-American-Pulitzer/dp/081298695 4/



## **Authority Figures**

How do you know if they're an Authority Figure?



They dominate a niche!

# Questions?

What additional questions can we answer for you?



## **Submitted Questions**

(Then Q&A Submissions on Zoom)

## **TOPIC RULES:)**

- Each student is allowed to submit two topics for proof of concept (POC) testing by coaches.
- If a student submits more than two topics, the two most "specific" topics submitted will be considered for POC testing.
- This approach ensures that more students have the opportunity to receive feedback on their topics
- As coaches, our goal is to develop your skills, enhancing your comfort and confidence in navigating the proof of concept process.

## Luke

Certain topic areas (e.g. travel) have many successful titles that aren't written by celebrities/famous authors but that ARE written/published by very well-known travel brands. A lot of the successful books from these well-known brands don't have many reviews (typically less than 100) and perform, but should a well-known brand with few reviews selling well be considered as a positive sign when doing the POC analysis?

## Luke

When using KDSPY, sometimes the first 20 selections don't have a lot of relevant POC results in the top 20, but if you expand the results to the top 40 or 60, you suddenly have a much larger number of positive POC results. Is the POC analysis method outlined in this course meant to be taken from just the top 20?

## Wayne

at end of Module 2, action Items, I don't know were or how to, Download DS Amazon Quick View

end of module 2: I can't seem to figure out any of the action items. ie Make a copy of the topic research sheet. I can't find it or best seller list, trade mark stuff or the rest.

## **Edward PW**

i need a 2nd opinion on POC. The lovely ladies on Thursday said these topics did not have POC. But it looks to me like they do. Did I do something wrong?

https://docs.google.com/document/d/1Ha6iwh6JXvXOyRrIPw8-uyw4YsdZojG5f4iVg7ZNhzE/edit?usp=sharing

to search yourself without looking at what I got they are:

stop being toxic how to write a novel gaslighting recovery

#### Teresa

When I do my KDSpy POC research on book topics, do I just look at the first 1-20 results to see if there are more than 3 books that have less than 150 reviews and more than \$500/month revenue? Or can I expand beyond the first 20 results and look at results from 1-40 or 1-60 books?