

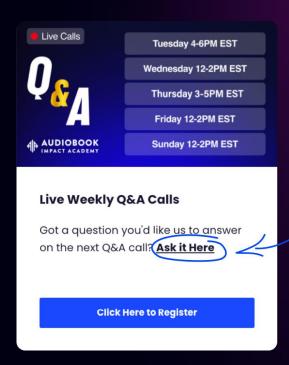
**Q&A Call** 

February 29th, 2024



First, we will go through a run down of Topic Research and POC, and then we we answer all questions submitted prior to today's call through the form in the AIA dashboard (Top 20).

Average length: 45 - 60 mins.



# SPECIAL SEGMENTS

Special Segment!

### Today's Q&A is on:

- Finding a book topic
- Establishing Proof of Concept for your book topic

\*\*\* General questions will resume on the next Q&A. \*\*\*





Submit your Topic or Proof of Concept questions live on the call in the Zoom Q&A field. We will pick and choose the best questions to answer.





There are many students on this call, all at different points in their publishing journey. We receive many questions and do our best to choose the ones that are applicable and helpful to the majority of attendees on this call.

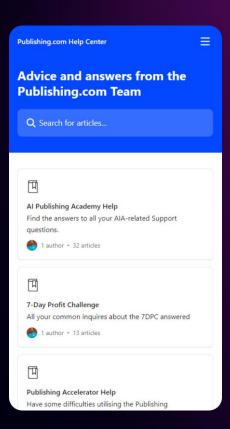
We would rather spend more time going deep into a good question rather than rushing from one question to the next. Therefore, we will pick and choose the best questions.



#### Visit our Help Center at help.publishing.com

- Account related (resetting password, Facebook group, etc.)
- KDSpy, incognito, Chrome etc.
- 7 Day Profit Challenge
- Pen names

In the Help Center, you will find clear answers (with videos) to all of these questions, so we will likely skip all questions related to these topics.



Chat change your chat settings to "Everyone" Who can see your messages? To: Everyone Type message here...

# PUBLISHING.AI NOW OPEN TO EVERYONE

#### What Can Publishing.ai Offer You?

Access the platform and enjoy features like:

- Book topic ideas
- Customer research
- Book outlines
- Book descriptions

...and even generating a 30,000-word manuscript



Check your email inbox for more info or contact support

# PS MONTHLY DISCOUNT

AIA students on Q&A calls get monthly discount codes from Publishing Services for various packages. New codes shared monthly and active all month.



Students get 10% off A+ Content Package!





- 1. How To Find A Topic
- 2. Finding Proof Of Concept (POC)
- 3. Q&A

# **How To Find A Topic**



### What IS a Book Topic?

A good book topic:

Solves a specific problem, solved in a specific way for a specific group of people

- Clearly state what the book is actually about
- Terms people are searching on Amazon
- Specific (not vague)

Good book topic = usually between 2 - 6 words

### What IS a Book Topic?

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How to read music	Beekeeping for beginners
Food truck business	At home workouts
Public speaking for beginners	Gut health
Off grid living	Decluttering your home
Rental property investing	Budgeting for college students
Meditation for entrepreneurs	Leadership for women
Social media marketing	Cognitive behavioral therapy
How to small talk	Chess for kids

### What ISN'T a Book Topic?

- Book titles
- Niches
- Sub-niches
- Vague terms
- Famous authors

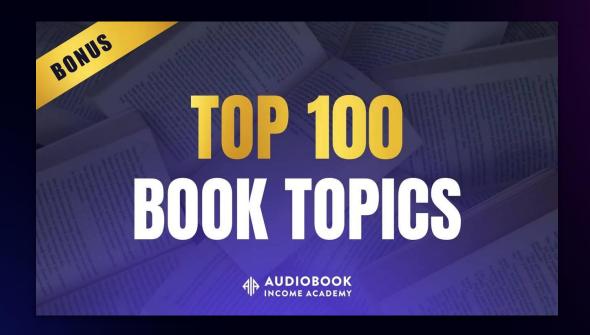
Ask yourself - Are people searching for these terms regularly on Amazon?

### What ISN'T a Book Topic?

- Book titles
- **Niches**
- Sub-niches
- Vague terms
- Famous authors

Ask yourself - Are people searching for these terms regularly on Amazon?

Self help	Atomic Habits
Exercise	Think and Grow Rich
Diet	Money secrets
Music	Tony Robbins
Outdoors	Money magic
Love	Weight loss magic
Why anxiety sucks	For women
I can't lose weight	Math



## Note: "For Dummies" is Copyrighted, so you will be using this term just to get





© Beverly H... 90210







Hello, sign in Account & Lists -



Medical Care -

**Best Sellers** 

Amazon Basics Today's Deals New Releases Prime >

Real Estate

by Eric Tyson MBA, Robert S. Griswold

Other formats: Paperback . Kindle . Audio

Registry Customer Service Music Books

Pharmacy Amazon Home Fashion Gift Cards •

Advanced Search

Best Sellers & More

Kindle Rewards

New Releases

Amazon Book Clubs

Children's Books

Textbooks

Textbook Rentals

Best Books of the Month

Best Books of 2023

Your Company Bookshelf

Sort by: Featured ∨

1-24 of over 50,000 results for "FOR DUMMIES"



Accounting All-in-One For Dummies (+ Videos and Quizzes Online) (For Dummies (Business & Personal Finance)) by Michael Taillard, Joseph Kraynak, et al. \*\*\*\*\*\*-74

\$28<sup>99</sup> List: \$34.99

FREE delivery Wed, May 24 Or fastest delivery Sat, May 20 \$21.44 (51 used & new offers) Other format: Kindle



Personal Finance For Dummies **食食食食 ~ 1,217** \$1379 List \$2400

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$7.71 (76 used & new offers) Other formats: Audible Audiobook, Vindle

Paperback

\$20<sup>49</sup> List \$29.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$14.98 (36 used & new offers) Other format: Kindle

Dummies (For Dummies

items shipped by Amazon

More Buying Choices \$3.96 (54 used & new offers)

Other format: Kindle

FREE delivery Wed, May 24 on \$25 of

Or fastest delivery Tomorrow, May 19

(Computer/Tech))

by Peter Weverka **会会会会~917** 

Paperback \$15<sup>69</sup> List: \$24.99



items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$15.69 (55 used & new offers) , Audio CD



Diversity, Equity & Inclusion For Dummies by Dr. Shirley Davis Panerback \$2939

FREE delivery Wed, May 24 Or fastest delivery Tomorrow, May 19 More Buying Choices \$19.69 (30 used & new offers) Other format: Kindle

**Technical** 

**Analysis** 

Technical Analysis For Dummies

FREE delivery Wed, May 24 on \$25 of

Or fastest delivery Tomorrow, May 19

**由由中北-992** 

\$1779 List: \$29.00

items shipped by Amazon



(Lifestyle)) Paperback

\$11<sup>99</sup> List: \$19.99

FREE delivery Wed, May 24 on \$25 of items shinned by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$2.62 (98 used & new offers) Other format: eTextbook



Sewing For Dummies **★★★☆☆-1,292** 

\$1099 List: \$19.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$5.22 (71 used & new offers) Other format Vindle



4th Edition

5000 524.49

MBA MSBA CRE et al.

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Audible Audiobook

Free with Audible trial

Available instantly

**Options Trading For Dummies** \$1989 List \$29.00

FREE delivery Wed, May 24 on \$25 of

More Buying Choices \$9.98 (59 used & new offers) Other formats: Audible Audiobook . Kindle Other format: Kindle

### FOR DUMMIES - "INVESTING"



What are the books available on Amazon under "Investing" - I want you to sub-niche

- Stock Market Investing: Books focusing on stock market basics, strategies, and analysis.
- 2. **Real Estate Investing**: Guides on investing in real estate, including rental properties, flipping houses, and REITs.
- 3. **Value Investing**: Books that emphasize buying undervalued stocks for long-term growth, inspired by investors like Warren Buffett.
- 4. **Growth Investing**: Focuses on companies with potential for substantial future growth, regardless of current stock price.
- Index Fund and ETF Investing: Guides on investing in index funds and ETFs for diversified, long-term portfolios.
- 6. **Cryptocurrency Investing**: Books about investing in digital currencies and blockchain technology.



CHECK THESE TOPICS FOR POC

### **Brainstorm With ChatGPT**



Is "Exercise" a good book topic?

Too Broad We don't know
what it's about or
who it's for

# Using ChatGPT, we can break it down

#### 1. Cardio Workouts

- High-intensity interval training (HIIT)
- Running and jogging routines
- Swimming workouts
- Cycling routines
- Aerobics exercises

#### 2. Strength Training

- Weightlifting exercises
- Bodyweight exercises
- Resistance band workouts
- Kettlebell workouts
- Plyometric training

#### 3. Yoga and Flexibility

- Hatha yoga
- Vinyasa yoga
- Yin yoga
- Flexibility exercises
- Pilates routines

#### 4. Mind-Body Wellness

- Tai chi
- Qigong
- Meditation and mindfulness exercises
- Breathing exercises
- Relaxation techniques

 Can you create a list of exercise topics that can be found in books on Amazon

#### 5. Sports Specific Training

- Golf exercises
- Tennis workouts
- Soccer training routines
- Basketball drills
- Baseball conditioning

#### 6. Rehabilitation Exercises

- Physical therapy exercises
- Stretching for injury prevention
- . Exercises for back pain
- Post-surgery recovery exercises
- \* Balance and stability training

#### 7. Dance Workouts

- Zumba routines
- Ballet workouts
- Hip-hop dance routines
- Belly dance workouts
- Dance aerobics

#### 8. Nutrition and Wellness

- \* Nutritional guidelines for athletes
- · Wellness and self-care routines
- · Holistic health approaches
- \* Healthy eating and meal planning
- \* Supplements for athletic performance

#### 9. Martial Arts Training

- Karate techniques
- Taekwondo routines
- Brazilian jiu-jitsu drills
- Boxing workouts
- Muay Thai training

#### 10. Outdoor and Adventure Sports

- . Hiking and trekking routines
- Rock climbing exercises
- Kayaking workouts
- Outdoor survival skills
- · Camping and outdoor fitness

#### 1. Senior Fitness

- Exercises for older adults
- Low-impact workouts
- \* Strength training for seniors
- \* Balance exercises for the elderly
- Chair exercises

#### 1. Pregnancy and Postpartum Exercise

- Prenatal yoga
- Postpartum exercises
- Exercises for pregnancy
- Gentle workouts for new mothers
- Pelvic floor exercises

#### 1. Kids and Family Workouts

- Fun family exercises
- Kids' fitness routines
- Exercises for children
- · Active games for families
- · Parent-child workouts



# **Use Autosuggestion**

amazon © Deliver to © Beverly H 90210	Books ▼	oks v container				
Q container gardening for beginners	ull? K	eywords Before		Keywords After		
Q container gardening	all? ki	ids lunch container	all!?	container gardening books for beginners	attl ?	
Q container security	all? CO	ontainer <b>s for mini fridge</b>	all!?	Other		
Q container gardening book	all? CO	ontainers with lids for organizing	attl?	pizza storage container collapsible	utill?	
Q container vegetable gardening	all? CO	ontainers for organizing clothes	all?	dog food storage container 50 lbs capacity	attl?	
Q container home	all? CO	ontainers for organizing pantry	attl?	oxo pop container	utill?	
Q container garden	all? CO	ontainer	all?	sharps disposal container for home use	attl?	
Q container home book	all? CO	ontainer <b>s for beads</b>	atil?	sterilite 3-drawer storage container	atil ?	
Q container garden book	all!? CO	ontainers for food organizing	all?	dog food storage container 30 lb	attl?	
Q containers for tops and cotton balls	رانه cc	ontainer store storage bins	all!?	how to build a shipping container home	utill?	
ASE v2.1.42 Download Keywords!	± ا	Want to see <b>Search Volume</b> for these keyw	ords? G	o <b>PRO!</b>   $\widehat{V}$ Tip: You may have to scroll to the right to	see all	

# **AMZ Suggestion Expander**



Is the book topic in demand?

### Review from the Course

Number of Reviews: =<??

Est. Monthly Sales: => \$??

+

? x Books

Same ??



### Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$??

+

? x Books

Same ??



### Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

? x Books

Same ??



### Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

3 x Books

Same ??



### Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

3 x Books

Same Topic



### Review from the Course

Number of Reviews: =< 150

Est. Monthly Sales: => \$500

+

3 x Books

Same Topic

Same Audience





**Red Flags** 

### **Investigate any red flag:**

- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales
- Date book was published (< 60 days, do not consider)</li>

### **Automatic disqualification:**

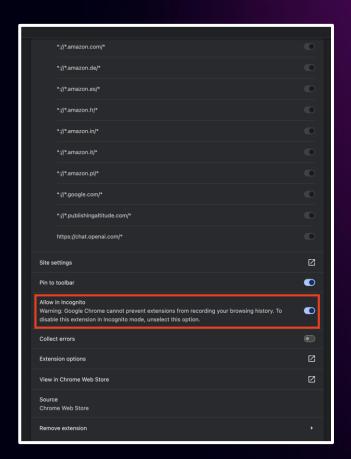
- Low content books
- Journals
- Workbooks\*
- Bundles

# **PoC Example**

Open a new incognito window



Make sure
 KDSpy is
 available in
 incognito



Search your topic in Amazon

#### USA 🗸 Books 🗸 Topic

Health, Fitness & Dieting

**Humor & Entertainment** 

Literature & Fiction

Religion & Spirituality

Medical Books Mystery, Thriller & Suspense Parenting & Relationships Politics & Social Sciences

Reference

History

Law LGBTQ+ Books

#### Incognito





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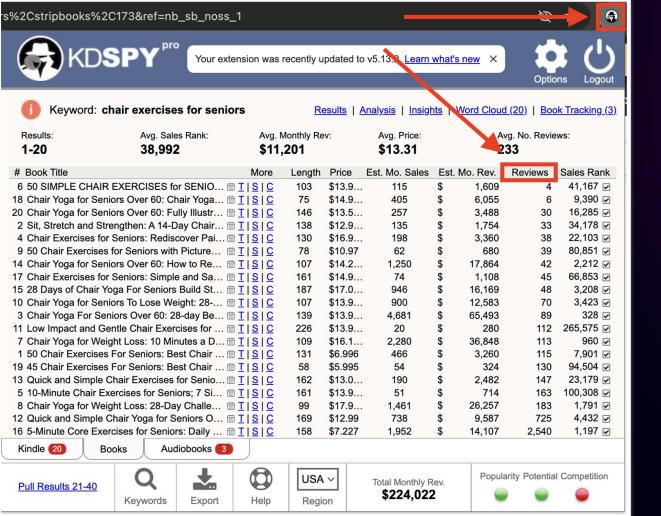
CL-1-V--- 6-- W-1-L-1 --- 10







Sit, Stretch and Strengthen: A 14-Day



Click on the KDSpy icon

Click on Reviews to put them in order







We are looking

making \$500 or

more with 150

reviews or less

for 3 books

Keyword: chair exercises for seniors

Word Cloud (20) | Book Tracking (3)

Results: 1-20	Avg. Sales Rank: <b>38,992</b>	Avg. Monthly Rev: <b>\$11,201</b>			Avg. Price: <b>\$13.31</b>			vg. No. Reviews: <b>33</b>		
# Book Title		More	Length	Price	Est. Mo. Sales	Es	t. Mo. Rev.	Reviews	Sales Rank	
6 50 SIMPLE CHA	IR EXERCISES for SENIO 🛗 📘	<u>S</u>   <u>C</u>	103	\$13.9	115	\$	1,609	4	41,167 🗷	
18 Chair Yoga for S	eniors Over 60: Chair Yoga 🛗 👖	<u>S</u>   <u>C</u>	75	\$14.9	405	\$	6,055	6	9,390 🗷	
20 Chair Yoga for S	eniors Over 60:Fully Illustr 🛗 🛚	<u>S</u>   <u>C</u>	146	\$13.5	257	\$	3,488	30	16,285 🗷	
2 Sit, Stretch and S	Strengthen: A 14-Day Chair 🛗 👖	<u>S</u>   <u>C</u>	138	\$12.9	135	\$	1,754	33	34,178 🗹	
4 Chair Exercises	for Seniors:Rediscover Pai 🛗 🛚	<u>S</u>   <u>C</u>	130	\$16.9	198	\$	3,360	38	22,103 🗷	
9 50 Chair Exercis	es for Seniors with Picture 🛗 🛚	<u>S</u>   <u>C</u>	78	\$10.97	62	\$	680	39	80,851 🗹	
14 Chair Yoga for S	eniors Over 60: How to Re 🛗 🛚	<u>S</u>   <u>C</u>	107	\$14.2	1,250	\$	17,864	42	2,212 🗹	
17 Chair Exercises	for Seniors: Simple and Sa… 🛗 🛚	<u>S</u>   <u>C</u>	161	\$14.9	74	\$	1,108	45	66,853 🗹	
15 28 Days of Chair	Yoga For Seniors Build St 🛗 🛚	<u>S</u>   <u>C</u>	187	\$17.0	946	\$	16,169	48	3,208 🗹	
10 Chair Yoga for S	eniors To Lose Weight: 28 🛗 🛚	<u>S</u>   <u>C</u>	107	\$13.9	900	\$	12,583	70	3,423 🗹	
3 Chair Yoga For S	Seniors Over 60: 28-day Be… 🛗 🛚	<u>S</u>   <u>C</u>	139	\$13.9	4,681	\$	65,493	89	328 🗹	
11 Low Impact and	Gentle Chair Exercises for 🛗 🛚	<u>S</u>   <u>C</u>	226	\$13.9	20	\$	280	112	265,575 🗷	
7 Chair Yoga for W	/eight Loss: 10 Minutes a D… 🛗 🛚	<u>S</u>   <u>C</u>	109	\$16.1	2,280	\$	36,848	113	960 🗹	
1 50 Chair Exercis	es For Seniors:Best Chair 🛗 🛚	<u>S</u>   <u>C</u>	131	\$6.996	466	\$	3,260	115	7,901 🗹	
19 45 Chair Exercis	es For Seniors:Best Chair 🛗 🛚	<u>S</u>  C	58	\$5.995	54	\$	324	130	94,504 🗹	
13 Quick and Simple	e Chair Exercises for Senio 🛗 🛚	<u>S</u>  C	162	\$13.0	190	\$	2,482	147	23,179 🗹	
5 10-Minute Chair	Exercises for Seniors; 7 Si 🛗 🛚	<u>S</u>  C	161	\$13.9	51	\$	714	163	100,308 🗹	
8 Chair Yoga for W	/eight Loss: 28-Day Challe 🛗 🛚	<u>S</u>   <u>C</u>	99	\$17.9	1,461	\$	26,257	183	1,791 🗹	
12 Quick and Simple	e Chair Yoga for Seniors O 🛗 🛚	<u>S</u>   <u>C</u>	169	\$12.99	738	\$	9,587	725	4,432 🗹	
16 5-Minute Core E	xercises for Seniors: Daily 🛗 🛚	<u> S C</u>	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗷	

Pull Results 21-40

Kindle 20



**Books** 



Audiobooks 3





Total Monthly Rev. \$224,022













Keyword: chair exercises for seniors

Word Cloud (20) | Book Tracking (3)

Results: 1-20	Avg. Sales Rank: <b>38,992</b>		Monthly Re , <b>201</b>	v:	Avg. Price: <b>\$13.31</b>			vg. No. Reviews: 1 <b>33</b>		
# Book Title		More	Length	Price	Est. Mo. Sales	Est	t. Mo. Rev.	Reviews	Sales Rank	
6 50 SIMPLE CHAIR	EXERCISES for SENIO	I S C	103	\$13.9	115	\$	1,609	4	41,167 🗷	
18 Chair Yoga for Seni	ors Over 60: Chair Yoga 🛗	I S C	75	\$14.9	405	\$	6,055	6	9,390 🗷	
20 Chair Yoga for Seni	ors Over 60: Fully Illustr 🛗	I S C	146	\$13.5	257	\$	3,488	30	16,285 🗷	
2 Sit, Stretch and Stre	engthen: A 14-Day Chair 🛗	I S C	138	\$12.9	135	\$	1,754	33	34,178 🗹	
4 Chair Exercises for	Seniors: Rediscover Pai 🛗	<u> </u>	130	\$16.9	198	\$	3,360	38	22,103 🗷	
9 50 Chair Exercises	for Seniors with Picture 🛗	<u> </u>	78	\$10.97	62	\$	680	39	80,851 🗹	
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11 Low Impact and Ge	ntle Chair Exercises for 🛗	<u> </u>	226	\$13.9	20	\$	280	112	265,575 🗹	
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Kindle 20

Pull Results 21-40

**Books** 

Audiobooks 3

Keywords

**Export** 





Total Monthly Rev. \$224,022

Popularity Potential Competition





Purple line is our cut-off point

**Under 150** reviews making \$500 or more







From this line up

all books have

150 reviews or

less

Keyword: chair exercises for seniors

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

# Book Title More Length Price Est. Mo. Sales Est. Mo. Rev. Reviews	Sales Rank 41,167
" Book ride Longar ride Lott Met Calco Lott Met richt	. —
6 50 SIMPLE CHAIR EXERCISES for SENIO : 1 S   C   103	9,390 🗹
18 Chair Yoga for Seniors Over 60: Chair Yoga ⊞ Ţ   S   C 75 \$14.9 405 \$ 6,055 6	
20 Chair Yoga for Seniors Over 60: Fully Illustr 🛗 📘 💆 146 \$13.5 257 \$ 3,488 30	16,285 🗹
2 Sit, Stretch and Strengthen: A 14-Day Chair ⊞ <u>T   S   C</u> 138 \$12.9 135 \$ 1,754 33	34,178 🗹
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Pull Results 21-40

Kindle 20



**Books** 

Export

Audiobooks 3





Total Monthly Rev. **\$224,022** 







Results:

Your extension was recently updated to v5.13.2. Learn what's new X



Avg. No. Reviews:



Now we need to

that are making

\$500 or more per

find the ones

month

Keyword: chair exercises for seniors

Avg. Sales Rank:

Word Cloud (20) | Book Tracking (3) Results | Analysis | Insights

Avg. Price:

1-20	38,992	•	\$11,201		\$13.31		233			
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2 Sit, Stretch and	Strengthen: A 14-Day Chair ff	<u> I S C</u>	138	\$12.9	135	Ι	\$ 1,754	33	<mark>3</mark> 4,178 <b>⊮</b>	
4 Chair Exercises	for Seniors: Rediscover Pai i	I S C	130	\$16.9	198	I	\$ 3,360	38	22,103 🗹	
9 50 Chair Exercis	ses for Seniors with Picture 🏻	<u> </u>	78	\$10.97	62	I	\$ 680	39	80,851 🗷	
14 Chair Yoga for S	Seniors Over 60: How to Re i	<u> </u>	107	\$14.2	1,250	L	\$ 17,864	42	2,212 🗹	
17 Chair Exercises	for Seniors: Simple and Sa $\boxplus$	<u> I S C</u>	161	\$14.9	74	Ι	\$ 1,108	45	66,853 🗹	
15 28 Days of Chai	r Yoga For Seniors Build St i	<u> </u>	187	\$17.0	946	I	\$ 16,169	48	3,208 🗹	
10 Chair Yoga for S	Seniors To Lose Weight: 28 i	<u> </u>	107	\$13.9	900	I	\$ 12,583	70	3,423 🗹	
3 Chair Yoga For	Seniors Over 60: 28-day Be i	<u> </u>	139	\$13.9	4,681	I	\$ 65,493	89	328 🗹	
11 Low Impact and	Gentle Chair Exercises for $\boxplus$	<u> </u>	226	\$13.9	20	I	\$ 280	112	265,575 🗷	
7 Chair Yoga for V	Veight Loss: 10 Minutes a D i	<u> </u>	109	\$16.1	2,280	L	\$ 36,848	113	960 🗹	
1 50 Chair Exercis	ses For Seniors: Best Chair i	<u> </u>	131	\$6.996	466	Ι	\$ 3,260	115	7,901 🗹	
19 45 Chair Exercis	ses For Seniors:Best Chair ii	<u> </u>	58	\$5.995	54	Ι	\$ 324	130	94,504 🗹	
13 Quick and Simp	le Chair Exercises for Senio i	<u> </u>	162	\$13.0	190	L	\$ 2.482	147	23,179 🗷	
5 10-Minute Chair	Exercises for Seniors; 7 Si	<u> </u>	161	\$13.9	51	Г	\$ 714	163	100,308 🗹	
8 Chair Yoga for V	Veight Loss: 28-Day Challe 🛗	<u> </u>	99	\$17.9	1,461		\$ 26,257	183	1,791 🗹	
12 Quick and Simp	le Chair Yoga for Seniors O i	<u> </u>	169	\$12.99	738		\$ 9,587	725	4,432 🗹	
16 5-Minute Core E	exercises for Seniors: Daily	I S C	158	\$7.227	1,952		\$ 14,107	2,540	1,197 🗷	
Kindle 20	Books Audiobooks 3									

Avg. Monthly Rev:

Pull Results 21-40









Total Monthly Rev. \$224,022











At first glance

this looks like 14

books have PoC,

but now we need

to see what the

actually about

books are

Keyword: chair exercises for seniors

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Results: 1-20	Avg. Sales Rank: <b>38,992</b>		Avg. Monthly Rev: <b>\$11,201</b>			Avg. Price: <b>\$13.31</b>			Avg. No. Reviews: <b>233</b>			
# Book Title		More	Length	Price	Est.		es	Est	t. Mo. Rev.	Reviews	Sales Rank	
6 50 SIMPLE CHA	AIR EXERCISES for SENIO 🛗	ISIC	103	\$13.9		1	П	\$	1,609	4	<b>4</b> 1,167 <b>☑</b>	
18 Chair Yoga for S	Seniors Over 60: Chair Yoga 🛗	[ S C	75	\$14.9		2		\$	6,055	6	9,390 🗹	
20 Chair Yoga for S	Seniors Over 60: Fully Illustr 🛗	[ S C	146	\$13.5		3		\$	3,488	30	6,285 🗷	
2 Sit, Stretch and	Strengthen: A 14-Day Chair	[ S C	138	\$12.9		4		\$	1,754	33	<b>3</b> 4,178 <b>⊘</b>	
4 Chair Exercises	for Seniors: Rediscover Pai 🛗	[  <u>S</u>   <u>C</u>	130	\$16.9		5		\$	3,360	38	22,103 🗹	
9 50 Chair Exercis	ses for Seniors with Picture 🛗	[  <u>S</u>   <u>C</u>	78	\$10.97		6		\$	680	39	80,851 🗹	
14 Chair Yoga for S	Seniors Over 60: How to Re 🛗	[  <u>S</u>   <u>C</u>	107	\$14.2		7		\$	17,864	42	2,212 🗹	
17 Chair Exercises	for Seniors: Simple and Sa 🛗	[  <u>S</u>   <u>C</u>	161	\$14.9		8		\$	1,108	45	66,853 🗹	
15 28 Days of Chai	ir Yoga For Seniors Build St 🛗 🛚	[  <u>S</u>   <u>C</u>	187	\$17.0		9		\$	16,169	48	3,208 🗹	
10 Chair Yoga for S	Seniors To Lose Weight: 28 🛗	[  <u>S</u>   <u>C</u>	107	\$13.9		10		\$	12,583	70	3,423 🕢	
3 Chair Yoga For	Seniors Over 60: 28-day Be 🛗 🛚	[  <u>S</u>   <u>C</u>	139	\$13.9		11		\$	65,493	89	328 🗹	
11 Low Impact and	Gentle Chair Exercises for 🛗	[  <u>S</u>   <u>C</u>	226	\$13.9				\$	280	112	265,575 🗷	
7 Chair Yoga for V	Veight Loss: 10 Minutes a D… 🛗	[  <u>S</u>   <u>C</u>	109	\$16.1		12		\$	36,848	113	960 🗹	
1 50 Chair Exercis	ses For Seniors: Best Chair 🛗 🛚	[  <u>S</u>   <u>C</u>	131	\$6.996		13		\$	3,260	115	7,901 🗹	
19 45 Chair Exercis	ses For Seniors: Best Chair 🛗 🛚	[  <u>S</u>   <u>C</u>	58	\$5.995		13		\$	324	130	94,504 🗹	
13 Quick and Simp	le Chair Exercises for Senio 🛗 🛚	[  <u>S</u>   <u>C</u>	162	\$13.0		44	Ц	\$	2.482	147	23,179 🗹	
5 10-Minute Chair	Exercises for Seniors; 7 Si 🛗	[  <u>S</u>   <u>C</u>	161	\$13.9	.	14		\$	714	163	100,308 🗹	
8 Chair Yoga for V	Veight Loss: 28-Day Challe 🛗	[  <u>S</u>   <u>C</u>	99	\$17.9		1,461		\$	26,257	183	1,791 🗹	
12 Quick and Simp	le Chair Yoga for Seniors O 🛗 🛚	[  <u>S</u>   <u>C</u>	169	\$12.99		738		\$	9,587	725	4,432 🗹	
16 5-Minute Core E	exercises for Seniors: Daily 🛗	[  <u>S</u>   <u>C</u>	158	\$7.227		1,952		\$	14,107	2,540	1,197 🗹	
Kindle 20	Books Audiobooks 3										•	

Pull Results 21-40









Total Monthly Rev. \$224,022











Ava No Reviews



Regulte

#### Keyword: chair exercises for seniors

Ava Sales Rank

Word Cloud (20) | Book Tracking (3)

Results:	Avg. Sales Rank:	Avg.	Avg. Monthly Rev:		Avg. Price:	Avg. No. Reviews			ews:
1-20	38,992	\$11	\$11,201		\$13.31			33	
# Book Title		More	Length	Price	Est. Mo. Sales	Est	t. Mo. Rev.	Reviews	Sales Rank
6 50 SIMPLE CHA	AIR EXERCISES for SENIO 🛗 📘	SC	103	\$13.9	115	\$	1,609	4	41,167 🗹
18 Chair Yoga for S	Seniors Over 60: Chair Yoga 🛗 👖	SIC	75	\$14.9	405	\$	6,055	6	9,390 🗹
20 Chair Yoga for S	Seniors Over 60: Fully Illustr 🛗 🛚	ISIC	146	\$13.5	257	\$	3,488	30	16,285 🗹
2 Sit, Stretch and	Strengthen: A 14-Day Chair 🛗 📘	SC	138	\$12.9	135	\$	1,754	33	34,178 🗷
4 Chair Exercises	for Seniors: Rediscover Pai i 👖	ISIC	130	\$16.9	198	\$	3,360	38	22,103 🗷
	ses for Seniors with Picture # T		78	\$10.97	62	\$	680	39	80,851 🗷
14 Chair Yoga for S	Seniors Over 60 Chair Exercises for	r Seniors	: Rediscov	er Pain-	1,250	\$	17,864	42	2,212 🗷
17 Chair Exercises	for Seniors: Sir Free Daily Activities	s with A	Step-by-S	tep	74	\$	1,108	45	66,853 🗷
15 28 Days of Cha	ir Yoga For Sen Illustrated Workou			e and	946	\$	16,169	48	3,208 🗷
10 Chair Yoga for S	Seniors To Lose Strength in Just 10	Minutes	a Day	ψ10.0	900	\$	12,583	70	3,423 🗷
	Seniors Over 60: 28-day Be # 1		139	\$13.9	4,681	\$	65,493	89	328 🗹
11 Low Impact and	Gentle Chair Exercises for 🛗 📘	ISIC	226	\$13.9	20	\$	280	112	265,575 🗷
7 Chair Yoga for \	Weight Loss: 10 Minutes a D… 🛗 📘	ISIC	109	\$16.1	2,280	\$	36,848	113	960 🗹
1 50 Chair Exerci	ses For Seniors: Best Chair 🛗 📘	SIC	131	\$6.996	466	\$	3,260	115	7,901 🗹
19 45 Chair Exerci	ses For Seniors: Best Chair 🛗 📘	SIC	58	\$5.995	54	\$	324	130	94,504 🗹
13 Quick and Simp	ole Chair Exercises for Senio 🛗 📘	ISIC	162	\$13.0	190	\$	2,482	147	23,179 🗷
5 10-Minute Chair	r Exercises for Seniors; 7 Si 🛗 📘	SIC	161	\$13.9	51	\$	714	163	100,308 🗷
8 Chair Yoga for \	Weight Loss: 28-Day Challe 🋗 📘	SIC	99	\$17.9	1,461	\$	26,257	183	1,791 🗹
12 Quick and Simp	ole Chair Yoga for Seniors O… 🛗 📘	SIC	169	\$12.99	738	\$	9,587	725	4,432 🗹
16 5-Minute Core E	Exercises for Seniors: Daily 🛗 📘	SC	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗷
		1							

Ava Monthly Rev

Hover over the title to see what the book is actually about

Remember we are looking for the same topic for the same audience

Kindle 20

**Books** 

Audiobooks 3













Region

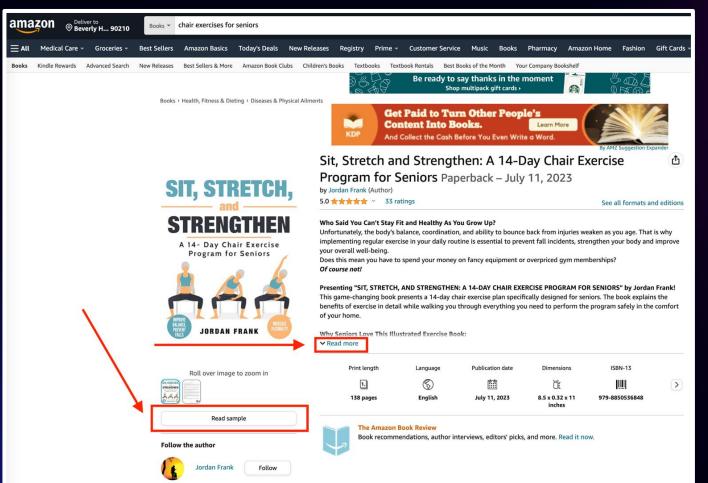
Total Monthly Rev. \$224,022











If it isn't clear, click on the book and investigate







Keyword: chair exercises for seniors

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Results: <b>1-20</b>	Avg. Sales Rank: <b>38,992</b>	Avg. Monthly Rev: <b>\$11,201</b>			Avg. Price: <b>\$13.31</b>		Avg. No. Reviews: <b>233</b>				
# Book Title		Mor	e Length	Price	Est. Mo. Sale	es	Est	. Mo. Rev.	Reviews	Sales Rank	
6 50 SIMPLE CHA	AIR EXERCISES for SENIO	IIISI	<u>C</u> 103	\$13.9	115	٦	\$	1,609	4	<b>4</b> 1,167 <b>☑</b>	
18 Chair Yoga for S	eniors Over 60: Chair Yoga	1 <u>  S  </u>	<u>C</u> 75	\$14.9	405		\$	6,055	6	9,390 🗷	
20 Chair Yoga for S	eniors Over 60: Fully Illustr	1 <u>    S</u>	<u>C</u> 146	\$13.5	257		\$	3,488	30	6,285 🗷	
2 Sit, Stretch and	Strengthen: A 14-Day Chair	∄ <u>T S </u>	<u>C</u> 138	\$12.9	135		\$	1,754	33	<mark>3</mark> 4,178 <b>⊮</b>	
4 Chair Exercises	for Seniors: Rediscover Pai	1 <u>  I   S</u>	<u>C</u> 130	\$16.9	198		\$	3,360	38	22,103 🗹	
9 50 Chair Exercis	es for Seniors with Picture	1 <u>  I   S</u>	<u>C</u> 78	\$10.97	62		\$	680	39	<b>8</b> 0,851 <b>₽</b>	
14 Chair Yoga for Seniors Over 60: How to Re			<u>C</u> 107	\$14.2	1,250		\$	17,864	42	2,212 🗹	
17 Chair Exercises for Seniors: Simple and Sa			<u>C</u> 161	\$14.9		_	\$	1,108	45	66,853 🗷	
15 28 Days of Chair	∄ <u>T S </u>	<u>C</u> 187	\$17.0	946	4	\$	16,169	48	3,208 🗹		
10 Chair Yoga for S	∄ <u>T S </u>	<u>C</u> 107	\$13.9	900	4	\$	12,583	70	3,423 🗷		
3 Chair Yoga For S	Seniors Over 60: 28-day Be	∄ <u>T S </u>	<u>C</u> 139	\$13.9	4,681		\$	65,493	89	328 🗹	
11 Low Impact and	Gentle Chair Exercises for	∄ <u>T S </u>	<u>C</u> 226	\$13.9	20	4	\$	280	112	265,575 🗷	
7 Chair Yoga for W	Veight Loss: 10 Minutes a D	∄ <u>T S </u>	<u>C</u> 109	\$16.1		Ц	\$	36,848	113	960 🗷	
1 50 Chair Exercis	es For Seniors: Best Chair	∄ <u>T S </u>	<u>C</u> 131	\$6.996	466		\$	3,260	115	7,901 🗹	
19 45 Chair Exercis	es For Seniors: Best Chair	1 <u>  I   S</u>	<u>C</u> 58	\$5.995	54	4	\$	324	130	94,504 🗷	
13 Quick and Simpl	e Chair Exercises for Senio	∄ <u>T S </u>	<u>C</u> 162	\$13.0	190	4	\$	2.482	147		
	Exercises for Seniors; 7 Si		_	\$13.9	51	1	\$	714	163	100,308 🗷	
	leight Loss: 28-Day Challe			\$17.9	1,461		\$	26,257	183	1,791 🗹	
12 Quick and Simple Chair Yoga for Seniors O…				\$12.99	738		\$	9,587	725	4,432 🗷	
16 5-Minute Core E	xercises for Seniors: Daily	1 <u>  S  </u>	<u>C</u> 158	\$7.227	1,952	4	\$	14,107	2,540	1,197 🗹	
Kindle 20	Books Audiobooks 3								_		

Pull Results 21-40



**Export** 



USA ~ Region

Total Monthly Rev. \$224.022

Popularity Potential Competition







"Chair Exercises for Seniors Over 60" is not the same audience as "Chair Exercises for Seniors"

"Chair Yoga for Seniors" is a different topic







We need to find

all the books that

are about "Chair

**Exercises for** 

Seniors"

Keyword: chair exercises for seniors

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Results: <b>1-20</b>		Avg. Sales Rank: <b>38,992</b>	U	Monthly Re <b>,201</b>	Avg. Price: <b>\$13.31</b>		Avg. No. Reviews: <b>233</b>			
# Book Title			More	Length	Price	Est. Mo. Sales	s E	st. Mo. Rev.	Reviews	Sales Rank
6 50 SIMPLE C	HAIR EXERC	SISES for SENIO 🛗	I S C	103	\$13.9	115	\$	1,609	4	<b>4</b> 1,167 <b>☑</b>
18 Chair Yoga fo	r Seniors Ove	er 60: Chair Yoga 🛗	I S C	75	\$14.9	405	\$	6,055	6	9,390 🗹
20 Chair Yoga fo	r Seniors Ove	er 60: Fully Illustr 🛗	<u> </u>	146	\$13.5	257	\$	3,488	30	6,285 🗹
2 Sit, Stretch a	nd Strengthen	: A 14-Day Chair 🛗 🤅	<u> </u>	138	\$12.9	135	\$	1,754	33	34,178 🗹
4 Chair Exercis	es for Seniors	: Rediscover Pai 🛗	<u> </u>	130	\$16.9	198	\$	3,360	38	22,103 🗹
9 50 Chair Exe	rcises for Sen	iors with Picture 🛗	<u> </u>	78	\$10.97	62	\$	680	39	80,851 🕢
14 Chair Yoga fo	r Seniors Ove	er 60: How to Re 🛗	<u> </u>	107	\$14.2	1,250	\$	17,864	42	2,212 🗹
17 Chair Exercis	es for Seniors	:: Simple and Sa 🛗 🤅	<u> </u>	161	\$14.9	74	\$	1,108	45	66,853 🗹
15 28 Days of C	hair Yoga For	Seniors Build St 🛗	<u> </u>	187	\$17.0	946	\$	16,169	48	3,208 🗹
10 Chair Yoga fo	r Seniors To L	ose Weight: 28 🛗	<u> </u>	107	\$13.9	900	\$	12,583	70	3,423 🗹
3 Chair Yoga F	or Seniors Ov	er 60: 28-day Be 🛗	<u> </u>	139	\$13.9	4,681	\$	65,493	89	328 🗹
11 Low Impact a	nd Gentle Cha	air Exercises for 🛗	<u> </u>	226	\$13.9	20	\$	280	112	265,575 🗷
7 Chair Yoga fo	r Weight Loss	: 10 Minutes a D 🛗	<u> </u>	109	\$16.1	2,280	\$	36,848	113	960 🗹
1 50 Chair Exe	rcises For Ser	niors: Best Chair 🛗	<u> </u>	131	\$6.996	466	\$	3,260	115	7,901 🗹
19 45 Chair Exe	rcises For Ser	niors: Best Chair 🛗	<u> </u>	58	\$5.995	54	\$	324	130	94,504 🗹
13 Quick and Sir	mple Chair Ex	ercises for Senio 🛗	<u> </u>	162	\$13.0	190	\$	2.482	147	23,179 🗹
5 10-Minute Ch	air Exercises	for Seniors; 7 Si 🛗	<u> </u>	161	\$13.9	51	\$	714	163	100,308 🗹
8 Chair Yoga fo	r Weight Loss	: 28-Day Challe 🛗	T S C	99	\$17.9	1,461	\$	26,257	183	1,791 🗹
12 Quick and Sir	mple Chair Yo	ga for Seniors O 🛗	T S C	169	\$12.99	738	\$	9,587	725	4,432 🗹
16 5-Minute Cor	e Exercises fo	r Seniors: Daily 🛗	<u> </u>	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗹
Kindle 20	Books	Audiobooks 3								

Pull Results 21-40









Total Monthly Rev. **\$224,022** 







Results:

Your extension was recently updated to v5.13.2. Learn what's new X



Avg. No. Reviews:



That leaves us

about the same

same audience

with 6 books

topic for the

Keyword: chair exercises for seniors

Avg. Sales Rank:

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (3)

Avg. Price:

1-20	38,992		\$11,201		\$13.31		233				
# Book Title		More	Length	Price	Est. Mo. Sales	s E	st. Mo. Rev.	Reviews	Sales Rank		
6 50 SIMPLE CHA	AIR EXERCISES for SENIO 🖮 🛚	[ S C	103	\$13.9	115	\$	1,609	4	<b>4</b> 1,167 <b>☑</b>		
18 Chair Yoga for S	Seniors Over 60: Chair Yoga 🛗 🛚	[ S C	75	\$14.9	405	\$	6,055	6	9,390 🗷		
20 Chair Yoga for S	Seniors Over 60: Fully Illustr 🛗 🛚	[ S C	146	\$13.5	257	\$	3,488	30	6,285 🗷		
2 Sit, Stretch and	Strengthen: A 14-Day Chair	risic	138	\$12.9	135	\$	1,754	33	<mark>■3</mark> 4,178 🗹		
4 Chair Exercises	for Seniors: Rediscover Pai 🛗 🛚	[  <u>S</u>   <u>C</u>	130	\$16.9	198	\$	3,360	38	<b>1</b> 22,103 <b>☑</b>		
9 50 Chair Exercis	ses for Seniors with Picture 🛗 🛚	[  <u>S C</u>	78	\$10.97	62	\$	680	39	<mark>■ 8</mark> 0,851 🕢		
14 Chair Yoga for S	Seniors Over 60: How to Re 🛗 🛚	[  <u>S</u>   <u>C</u>	107	\$14.2	1,250	\$	17,864	42	2,212 🗹		
17 Chair Exercises	for Seniors: Simple and Sa… 🛗 🛚	<u> </u>	161	\$14.9	74	\$	1,108	45	66,853 🗹		
15 28 Days of Cha	ir Yoga For Seniors Build St 🛗 🛚	[  <u>S</u>   <u>C</u>	187	\$17.0	946	\$	16,169	48	3,208 🗹		
10 Chair Yoga for S	Seniors To Lose Weight: 28 🛗 🛚	[  <u>S</u>   <u>C</u>	107	\$13.9	900	\$	12,583	70	3,423 🗹		
3 Chair Yoga For	Seniors Over 60: 28-day Be i ]	[  <u>S</u>   <u>C</u>	139	\$13.9	4,681	\$	65,493	89	328 🗹		
11 Low Impact and	l Gentle Chair Exercises for 🛗 🛚	[  <u>S</u>   <u>C</u>	226	\$13.9	20	\$	280	112	265,575 🗹		
7 Chair Yoga for V	Weight Loss: 10 Minutes a D 🛗 🛚	[  <u>S</u>   <u>C</u>	109	\$16.1	2,280	\$	36,848	113	960 🗹		
1 50 Chair Exerci	ses For Seniors: Best Chair 🛗 🛚	[  <u>S C</u>	131	\$6.996	466	\$	3,260	115	7,901 🗹		
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5 10-Minute Chair	r Exercises for Seniors; 7 Si 🛗 🛚	[  <u>S</u>   <u>C</u>	161	\$13.9	51	\$	714	163	100,308 🗹		
8 Chair Yoga for V	Weight Loss: 28-Day Challe 🛗 🛚	[  <u>S</u>   <u>C</u>	99	\$17.9	1,461	\$	26,257	183	1,791 🗹		
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16 5-Minute Core E	Exercises for Seniors: Daily 🛗 🛚	[ S C	158	\$7.227	1,952	\$	14,107	2,540	1,197 🗷		
Kindle 20	Books Audiobooks 3										

Avg. Monthly Rev:

Pull Results 21-40

**Q** Keywords Export

Help

USA ~

Total Monthly Rev. \$224,022







# Do we have Proof of Concept?



# **Proof of Concept**

**Red Flags Examples** 

#### **Investigate any red flag:**

- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales

#### **Automatic disqualification:**

- Low content books
- Journals
- Workbooks\*
- Bundles



## **Textbooks**

Disqualified!



How do you identify a Textbook?



https://www.amazon.ca/First-USMLE-Step-Thirty-Third/dp/1264946627

## **Textbooks**

#### Who are well known textbook publishers?



- 1. McGraw-Hill
- 2. Pearson
- 3. Scholastic
- 4. Cengage Learning
- 5. Houghton Mifflin Harcourt
- 6. Emerald Group Publishing
- 7. Macmillan Learning
- 8. Wolters Kluwer
- 9. Wiley Publishing
- 10. Routledge Taylor and Francis Group



# **Authority Figures**

#### How do you know if they're an Authority Figure?

- 1. Over 150 reviews
- 2. The book is a "second edition" or greater
- 3. Fame or accomplishment is listed in their book description
- 4. They have healthy sales with 0 reviews showing in KDSpy

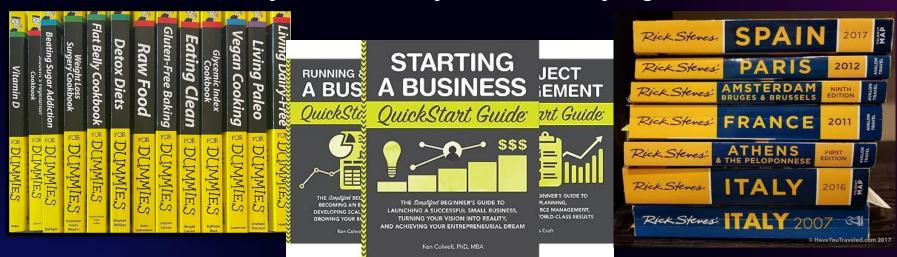
#### Example:

https://www.amazon.com/Invisible-Child-Survival-American-Pulitzer/dp/0812986954/



# **Authority Figures**

How do you know if they're an Authority Figure?



They dominate a niche!

# **Proof of Concept**



## **Submitted Questions**

(Then Q&A Submissions on Zoom)

# Questions?

What additional questions can we answer for you?



## Bill

I have reviewed 78+ topics but only getting one POC. What am I doing wrong?

#### Lilian

Please confirm my POC "Freeze Drying" and your opinion on my title and sub-title

Freeze Drying Simplified: The Ultimate Guide to Emergency Food Storage and Waste Reduction.

#### Steven

Doing topic research and I found two related topics that both pass POC. I thought about writing a book with those two topics combined. Did a POC with both keywords and found only 1 book that had a NA figure author with less than 150 reviews but it was making more than 2k month. Should I go for this combined topic any way, even though it doesn't pass the POC test?

# Misty

How much does the sales rank matter in POC?

#### **Brett**

Hi Coaches,

I wanted to get your thoughts on my book topic. Dose this pass POC?

Thanks Brett

TOPIC - Alzheimer's guide for caregivers

TITLE - Understanding Alzheimer's caregiving challenges

SUBTITLE - Unlock Stress-Free Dementia & Memory Care in Just 10 Easy Steps, Even If You Feel Lost, with Strategies for Navigating Symptoms, Tailored Approaches for Daily Challenges, and Compassionate Techniques

#### Tom

I'm struggling to get POC.

Using three best seller lists (mental health; anxiety & phobias; stress management) I have generated 60+ book topics (using all the methods in the course) but none pass POC.

I'm following the POC guidelines and excluding books with red flags (as per the 15th Feb Q&A,): workbooks/journals/textbooks, >\$30 price, >350 pages, <60 days published, etc.

Any suggestions? Could you walk through an example with one of the above best-sellers lists that passes POC?

Thank you!

#### **Edina**

Hello,

Could you clarify if the POC needs to be done on a general topic such as gut health or on a niched down subtopic such as 'the role of gut health in immune system function'?

Is the topic of gut health still in demand? I couldn't find solid proof of it.

Also, would you be able to check POC for the topic of 'senior fitness over 60'?

Thank you very much!

#### Michael

Could I please ask for assistance on the POC of [Enhancing Critical Thinking]. I believe it meets but want to make sure. I have also exported the list from KDSpy and highlighted the 3 books I was seeking confirmation on. Here is the link to the list, https://docs.google.com/spreadsheets/d/1uqDqlQgscsJmDvHqX2WMjsxeJFHQnwU1/edit?usp=share\_link&ouid=112586425580462352864&rtpof=true&sd=true

#### Larissa

Please check for POC

Teen girl confidence

Possible titles -

Confident Teen Girl Rising or Teen Girl Rising with Confidence

Subtitles - A Guide and Workbook to Master Your Emotions, and Conquer Doubt to Be Authentically YOU with Unstoppable Self-Assurance

or

A Guide and Workbook to Master Your Emotions, Conquer Self- Doubt and Embrace Self-Assurance to Thrive Being Authentically YOU

## **Mariangel Lilly**

Good Afternoon!

I would like for you guys to please check this proof of concept for me:

- 1.- How to start your own business
- 2.- Starting a business

Thank you in advance for your time and feedback! :)

## Greg P.

Am I correct in my understanding that once you have POC for your book topic, you never have to retest it?

My book topic "iPhone 15 for Seniors" passed POC. When I developed my main book title with slightly different keywords; my title didn't pass POC. "Seniors Guide to iPhone 15. One of the videos said that if your main book title is the same as others, one should use copywriting to alter it to stand out.

### Valentina

Hi coaches,

Could you please check for POC:

"Python Programming for Beginners"

"Python for Beginners"

Thank you!

## Barbara

Checking for confirmation of POC for:

- 1. healing your inner child
- 2. stop overthinking

### Deb

for Thursday's session POC - I have followed the steps using several topics from the list of topics and can't find any to meet POC. Am I doing things wrong?

### **Debbie**

I have a book outline ready to send to the ghostwriter but would like it checked for POC - I believe it's good but just want it to be confirmed

the topic is the Meditations of Marcus Aurelius

#### Steven

Hi, I'm new to AIA and this will be my first call. Excited to be here! My question is regarding Book Topic ideas. In doing topic research, I found 2 similar topics that I am interested in that both meet POC. When I combine the two into a more specific subtopic, it then does not meet POC. However, there is only 1 other self-published book under 150 reviews with this subtopic and it is doing very well. Would it be safe to say that this would still be a good choice for my first 30K book?