

# TOPIC & POC Thursday! May 15, 2025

**2025** 



**PREREQUISITE** for today's call

Watched: Module 2 | Choosing a Topic

#### 2 | Choosing a Topic



#### The Journey to Six Figures

Resources: Download slides here Pubby Review Method Lesson Timestamps: 00:00 - Intro00:19 - W...



#### The Core 4 Pieces Of A Successful Book

Resources: Download the slides here Access the Spanish version of this lesson here Timestamps: ...



#### Choosing a Book Topic

1. Topic Research 101 2. Essential Research Tools 3. Coming Up With Book Topic Ideas 4. Using Pub...



#### **Business Fundamentals**

1. Setting Up Your Publishing Accounts 2. Personal Finance 101 (How Not To Be Broke) 3. Accountin...



#### **Action Items**

Congratulations on completing Module 2! Below is a checklist for all the actions and tasks you ne...



# SPECIAL SEGMENTS

**Special Segment!** 

### Today's Q&A is on:

- Finding a book topic
- Establishing Proof of Concept for your book topic

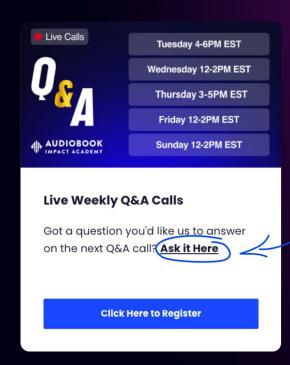
\*General questions will resume on the next Q&A





First, we will go through a run down of Topic Research and POC, and then we we answer all questions submitted prior to today's call through the form in the AIA dashboard (Top 20).

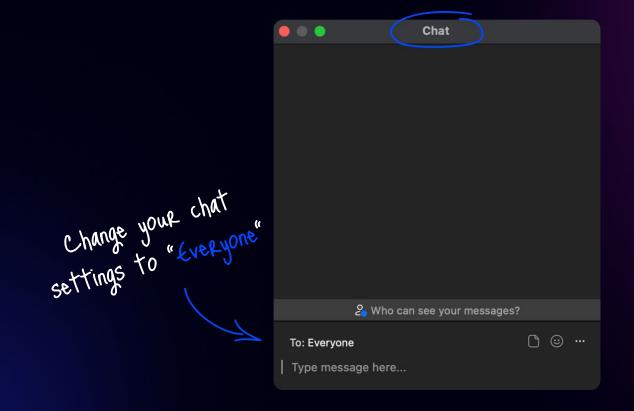
Average length: 45 - 60 mins.





Submit your Topic or Proof of Concept questions live on the call in the Zoom Q&A field. We will pick and choose the best questions to answer.



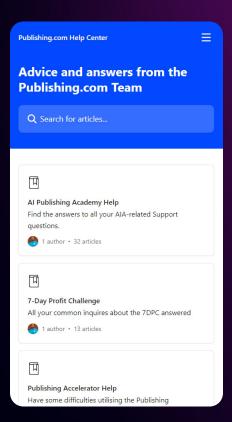




#### Visit our Help Center at help.publishing.com

- Account related (resetting password, Facebook group, etc.)
- KDSpy, incognito, Chrome etc.
- 7 Day Profit Challenge
- Pen names

In the Help Center, you will find clear answers (with videos) to all of these questions, so we will likely skip all questions related to these topics.





There are many students on this call, all at different points in their publishing journey. We receive many questions and do our best to choose the ones that are applicable and helpful to the majority of attendees on this call.

We would rather spend more time going deep into a good question rather than rushing from one question to the next. Therefore, we will pick and choose the best questions.



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# **Topic Research**

- 1. How To Find A Topic
- 2. Finding Proof Of Concept (POC)
- 3. Q&A
  - a. Pre-submitted
  - b. Live



# **How To Find A Topic**



## What IS a Book Topic?

A good book topic:

Solves a specific problem, solved in a specific way for a specific group of people

- Clearly state what the book is actually about
- Terms people are searching on Amazon
- Specific (not vague)

Good book topic = usually between 2 - 6 words



## What IS a Book Topic?

A good book topic:

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How to read music	Beekeeping for beginners
Food truck business	At home workouts
Public speaking for beginners	Gut health
Off grid living	Decluttering your home
Rental property investing	Budgeting for college students
Meditation for entrepreneurs	Leadership for women
Social media marketing	Cognitive behavioral therapy
How to small talk	Chess for kids

## What ISN'T a Book Topic?

- Book titles
- Niches
- Sub-niches
- Vague terms
- Famous authors

Ask yourself - Are people searching for these terms regularly on Amazon?



## What ISN'T a Book Topic?

- Book titles
- Niches
- Sub-niches
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- Famous authors

Ask yourself - Are people searching for these terms regularly on Amazon?

Self help	Atomic Habits
Exercise	Think and Grow Rich
Diet	Money secrets
Music	Tony Robbins
Outdoors	Money magic
Love	Weight loss magic
Why anxiety sucks	For women
I can't lose weight	Math

# BONUS TOP 100 **BOOK TOPICS** AUDIOBOOK INCOME ACADEMY

# Note: "For Dummies" is Copyrighted, so you will be using this term just to get IDEAS!













Hello, sign in Account & Lists - Returns & Orders



Medical Care -

Groceries -

Best Sellers

Amazon Basics Today's Deals New Releases Prime -

Registry

Customer Service Music Books

Pharmacy

Amazon Home

Fashion Gift Cards -

Sort by: Featured ∨

Books

Kindle Rewards

Advanced Search

New Releases

Best Sellers & More

Amazon Book Clubs

Children's Books

Textbooks

Textbook Rentals

Best Books of the Month

Best Books of 2023

Your Company Bookshelf

1-24 of over 50,000 results for "FOR DUMMIES"



Accounting All-in-One For Dummies (+ Videos and Quizzes Online) (For Dummies (Business & Personal Finance))

食食食食的~74 Paperback

\$28<sup>99</sup> List: \$34.99

FREE delivery Wed, May 24 Or fastest delivery Sat, May 20 More Buying Choices \$21.44 (51 used & new offers) Other format: Kindle

Personal Finance

Personal Finance For Dummies by Eric Tyson \*\*\*\*\* - 1,217

Panerhark \$1379 List: \$24.99

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items shipped by Amazon Or fastest delivery Sat, May 20

\$7.71 (76 used & new offers) Other formats: Audible Audiobook: Kindle

Bookkeeping All-in-One For by Lita Epstein and John A. Tracy ★★★★☆~696 Panarhack

\$20<sup>49</sup> List: \$29.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices

\$14.98 (36 used & new offers) Other format Kindle

Windows 10

Windows 10 For Seniors For

FREE delivery Wed, May 24 on \$25 of

Or fastest delivery Tomorrow, May 19

Dummies (For Dummies

items shipped by Amazon

\$3.96 (54 used & new offers) Other format Kindle

More Buying Choices

(Computer/Tech))

**未未未**公~917

Paperback \$15<sup>69</sup> List: \$24.99



Real Estate Investing for Dummies, 4th Edition by Eric Tyson MBA, Robert S. Griswold MBA MSBA CRE et al. \*\*\*\*\*\*\* ~ 747

**Options Trading** 

Options Trading For Dummies

FREE delivery Wed, May 24 on \$25 of

by Joe Duarte

Panerhack

\*\*\*\*\*\*\* - 285

\$19<sup>89</sup> List: \$29.99

items shipped by Amazon

fore Buying Choices

Or fastest delivery Sat, May 20

\$15.69 (55 used & new offers)

Audible Audiobook \$0<sup>00</sup> \$24:49

Free with Audible trial Available instantly Other formats: Paperback , Kindle , Audio



Diversity, Equity & Inclusion For Dummies by Dr. Shirley Davi ★★★★★ ~ 142 Danachack

\$2939 FREE delivery Wed, May 24

Or fastest delivery Tomorrow, May 15 More Buying Choices \$19.69 (30 used & new offers) Other format: Kindle



Technical Analysis For Dummies by Barbara Rockefeller

Panerhark \$1779 List: \$29.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Tomorrow, May 19 More Buying Choices \$9.98 (39 used & new offers) Other formats: Audible Audiobook, Kindle Other format: Kindle



Statistics For Dummies (For Du (Lifestyle)) by Deborah J. J. Rumsey **★★★★** ~ 1,863

\$1199 List: \$19:99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$2.62 (98 used & new offers) Other format: eTextbook



by Jan Saunders Maresh \*\*\*\*\* 1,292 Panerhark

\$1099 List: \$19.99

FREE delivery Wed, May 24 on \$25 of items shipped by Amazon Or fastest delivery Sat, May 20 More Buying Choices \$5.22 (71 used & new offers)



\*\*\*\*\* - 992

Other format: Kindle

### **FOR DUMMIES - "INVESTING"**

## Chat Gpt Prompt

What are the books available on Amazon under "Investing" - I want you to sub-niche

- 1. **Stock Market Investing**: Books focusing on stock market basics, strategies, and analysis.
- 2. **Real Estate Investing**: Guides on investing in real estate, including rental properties, flipping houses, and REITs.
- 3. **Value Investing**: Books that emphasize buying undervalued stocks for long-term growth, inspired by investors like Warren Buffett.
- 4. **Growth Investing**: Focuses on companies with potential for substantial future growth regardless of current stock price.
- 5. **Index Fund and ETF Investing**: Guides on investing in index funds and ETFs for diversified, long-term portfolios.
- 6. **Cryptocurrency Investing**: Books about investing in digital currencies and blockchain technology.

CHECK THESE TOPICS FOR POC

## **Brainstorm With ChatGPT**



# Is "Exercise" a good book topic?

## **Too Broad -**

We don't know what it's about or who it's for

# Using ChatGPT, we can break it down

#### 1. Cardio Workouts

- High-intensity interval training (HIIT)
- Running and jogging routines
- Swimming workouts
- Cycling routines
- Aerobics exercises

#### 2. Strength Training

- Weightlifting exercises
- Bodyweight exercises
- Resistance band workouts
- Kettlebell workouts
- Plyometric training

#### 3. Yoga and Flexibility

- Hatha yoga
- Vinyasa yoga
- Yin yoga
- Flexibility exercises
- Pilates routines

#### 4. Mind-Body Wellness

- Tai chi
- Qigong
- Meditation and mindfulness exercises
- Breathing exercises
- Relaxation techniques

 Prompt: Can you create a list of exercise topics that can be found in books on Amazon

#### 5. Sports Specific Training

- Golf exercises
- Tennis workouts
- Soccer training routines
- Basketball drills
- Baseball conditioning

#### 6. Rehabilitation Exercises

- Physical therapy exercises
- Stretching for injury prevention
- Exercises for back pain
- Post-surgery recovery exercises
- Balance and stability training

#### 7. Dance Workouts

- Zumba routines
- Ballet workouts
- \* Hip-hop dance routines
- Belly dance workouts
- Dance aerobics

#### 8. Nutrition and Wellness

- Nutritional guidelines for athletes
- Wellness and self-care routines
- Holistic health approaches
- Healthy eating and meal planning
- Supplements for athletic performance

#### 9. Martial Arts Training

- Karate techniques
- Taekwondo routines
- Brazilian jiu-jitsu drills
- Boxing workouts
- Muay Thai training

#### 10. Outdoor and Adventure Sports

- Hiking and trekking routines
- Rock climbing exercises
- Kayaking workouts
- Outdoor survival skills
- Camping and outdoor fitness

#### 1. Senior Fitness

- Exercises for older adults
- Low-impact workouts
- \* Strength training for seniors
- Balance exercises for the elderly
- Chair exercises

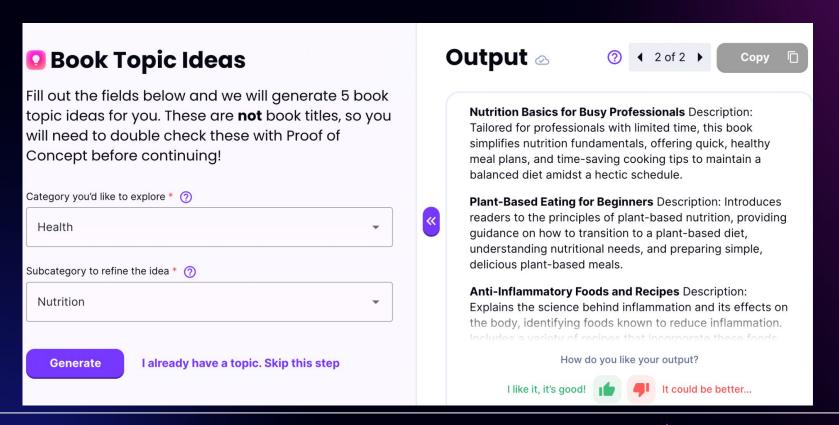
#### 1. Pregnancy and Postpartum Exercise

- Prenatal yoga
- Postpartum exercises
- Exercises for pregnancy
- · Gentle workouts for new mothers
- Pelvic floor exercises

#### 1. Kids and Family Workouts

- Fun family exercises
- Kids' fitness routines
- Exercises for children
- · Active games for families
- Parent-child workouts

## **Using Pub. Al To Generate Book topic Ideas**



# **Use Autosuggestion**

amazon © Beverly H 90210 Books Container						
Container gardening for beginners	Keywords Before		Keywords After			
Q container gardening	kids lunch container	all!?	container gardening books for beginners	atill?		
Q container security	containers for mini fridge	all?	Other			
Q container gardening book	containers with lids for organizing	.:III?	pizza storage container collapsible	attll?		
Q container vegetable gardening	containers for organizing clothes	all?	dog food storage container 50 lbs capacity	atill?		
Q container home	containers for organizing pantry	all!?	oxo pop container	utill?		
Q container garden	? container	all?	sharps disposal container for home use	utill?		
Q container home book	containers for beads	:dll?	sterilite 3-drawer storage container	utill?		
Q container garden book	containers for food organizing	all?	dog food storage container 30 lb	utill?		
Q containers for tops and cotton balls	container store storage bins	all!?	how to build a shipping container home	atill?		
ASE v2.1.42 🏚   Lownload Keywords!   Lawrence Want to see Search Volume for these keywords? Go PRO!   Vip: You may have to scroll to the right to see all keyword suggestions.						

# **AMZ Suggestion Expander**

# **Proof of Concept (POC)**

Is the book topic in demand?

## **Review from the Course**

Number of Reviews: =<??

Est. Monthly Sales:  $\Rightarrow$  \$??

+

? x Books

Same ??



### **Review from the Course**

Number of Reviews: =< 150

Est. Monthly Sales:  $\Rightarrow$  \$??

+

? x Books

Same ??



## **Review from the Course**

Number of Reviews: =< 150

Est. Monthly Sales: ⇒ \$500

+

? x Books

Same ??



## **Review from the Course**

Number of Reviews: =< 150

Est. Monthly Sales: ⇒ \$500

+

3 x Books

Same ??



## **Review from the Course**

Number of Reviews: =< 150

Est. Monthly Sales:  $\Rightarrow$  \$500

+

3 x Books

Same Topic



# **Proof Of Concept**

#### **Review from the Course**

Number of Reviews: =< 150

Est. Monthly Sales:  $\Rightarrow$  \$500

+

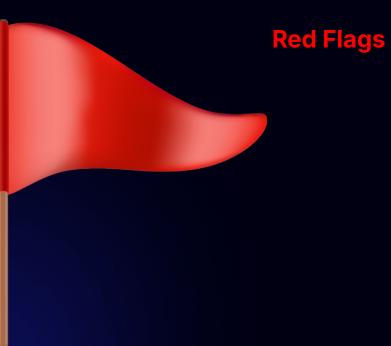
3 x Books

Same Topic

Same Audience



## **Proof Of Concept**



#### **Investigate any red flag:**

- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales
- Date book was published (< 60 days, do not consider)</li>

#### **Automatic disqualification:**

- Low content books
- Journals
- Workbooks\*
- Bundles

# **Proof Of Concept**

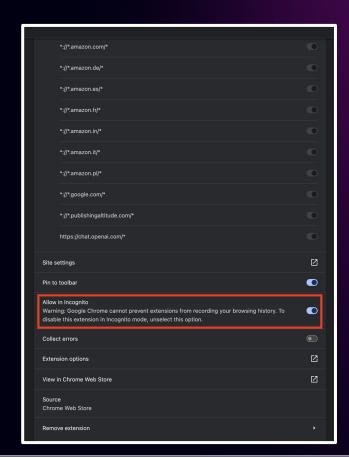


# **POC Example**

Open a new incognito window



Make sure KDSpy is available in incognito



# Search your topic in Amazon

### USA V Books V Topic

History

Law LGBTQ+ Books

**Humor & Entertainment** 

Parenting & Relationships Politics & Social Sciences

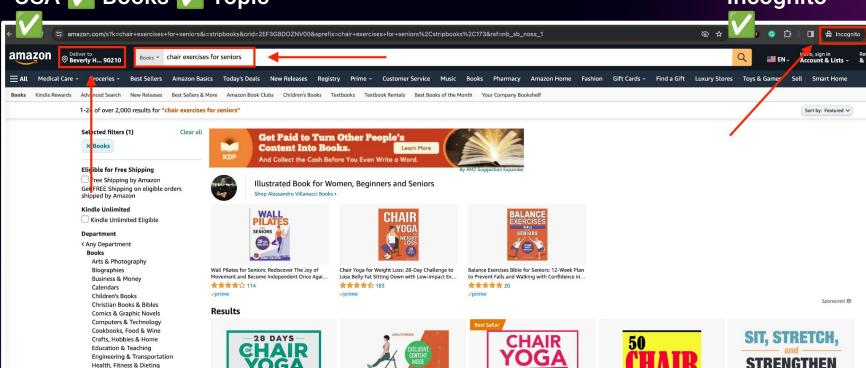
Religion & Spirituality

Literature & Fiction

Medical Books Mystery, Thriller & Suspense

Reference

#### Incognito





20 Daniel of Chally Vana Fau Cantana

Sponsored 1



Chair Vana for Contain Fact 9 For 7



Chalava - Cantilalata - 10







Sit, Stretch and Strengthen: A 14-Day

















1	
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Logo	ut

_					
0	Keyword:	chair	exercises	for	seniors

Insights | Word Cloud (20) | Book Tracking (1)

Results: 1-20	Avg. Sales Rank: <b>209,121</b>	Avg. I <b>\$6,7</b>	Monthly Re	v:	Avg. Price: <b>\$15.45</b>		Avg. No. Re <b>359</b>		ews:
# Book Title		More	Length	Price	Est. Mo. Sales	Es	t. Mo. R	Reviews	Sales Rank
16 Chair Exercises for	Seniors: Reclaiming Str 🛗 📘	ISIC	168	\$13.69	5	\$	68	(18)	1,053,844 🗷
7 65 QUICK AND SI	MPLE CHAIR EXERCIS 🛗 📘	ISIC	92	\$18.9	50	\$	945	(30)	101,940 🗹
18 Chair Yoga For Ser	niors Over 60: For Weigh 🛗 📘	ISIC	142	\$29.97	4	\$	120	(30)	1,326,670 🗷
20 Chair Yoga For Ser	niors Made Easy: 28-day 🛗 <u>T</u>	ISIC	187	\$14.95	7	\$	105	(44)	706,162 🗹
17 Chair workouts for	every fitness level: Chair 🛗 📘	SIC	176	\$12.99	372	\$	4,832	(45)	10,443 🗹
14 Chair Exercises for	Seniors Simplified: The 🛗 📘	SIC	170	\$11.99	16	\$	192	(55)	330,494 🗹
13 Chair Exercises for	Seniors: Simple and Sa… 🛗 👖	ISIC	126	\$14.97	34	\$	509	(76)	154,517 🗷
15 50 Chair Exercises	for Seniors with Picture iii I	S C	78	\$10.97	15	\$	165	(85)	356,095 🗷
1 Chair Exercises for	Seniors: Your 28-Day Pl 🛗 📘	SIC	232	\$13.69	441	\$	6,037	(99)	8,475 🗹
10 10-Minute Chair Ex	ercises for Seniors: Sim 🛗 📘	S C	105	\$13.99	152	\$	2,126	(101)	29,874 🗷
2 28 Days of Chair E	xercises For Weight Los 🛗 📘	SIC	124	\$14.99	887	\$	13,296	(112)	3,488 🗹
12 The Complete Guid	de to Chair Yoga for Seni… 🛗 📘	<u>S C</u>	136	\$13.97	352	\$	4,917	(128)	11,152 🗹
6 Chair Exercises for	Seniors: Rediscover Pai 🛗 📘	SIC	130	\$14.97	131	\$	1,961	(187)	35,345 🗹
3 50 Chair Exercises	For Seniors: Best Chair i 👖	SIC	131	\$6.99	173	\$	1,209	(244)	25,708 🗷
5 Chair Yoga for Wei	ght Loss & Toning: Com 🛗 📘	SIC	111	\$16.3	1,928	\$	31,426	(308)	1,218 🗹
11 Chair Yoga for Sen	iors over 60: Complete 🛗 📘	S C	119	\$14.51	694	\$	10,070	(321)	4,794 🗹
19 Chair Yoga for Wei	ght Loss: 10 Minutes a D 🛗 <u>T</u>	ISIC	111	\$15.83	662	\$	10,479	(514)	5,085 🗷
8 Chair Yoga for Sen	iors: Stretches and Pose 🛗 📘	ISIC	164	\$31.93	291	\$	9,292	(755)	14,019 🗹
4 Chair Yoga For Ser	niors Over 60: 28-day Be 🛗 📘	ISIC	139	\$12.99	1,904	\$	24,733	(779)	1,240 🗹
9 5-Minute Core Exe	rcises for Seniors: Daily 🛗 📘	S C	158	\$8.69	1,420	\$	12,340	(3,267)	1,861 🗷

Kindle 20



**Books** 









Popularity Potential Competition







#### Click on the KDSpy icon

Click on Reviews to put them in order















Book Tracking (1)

Keyword: c	hair exercises for seniors	Results	Analysis   Insights	Word Cloud (20)   Book Tra
Results: 1-20	Avg. Sales Rank: <b>209,121</b>	Avg. Monthly Rev: <b>\$6,741</b>	Avg. Price: <b>\$15.45</b>	Avg. No. Reviews: <b>359</b>

	1-20 203,121	po, r <del>-</del> 1		Ψ13.43		333	
#	Book Title Mo	ore Length	Price	Est. Mo. Sales	Est. Mo. Rev.	Reviews	Sales Rank
16	Chair Exercises for Seniors: Reclaiming Str i T   S	<u>C</u> 168	\$13.69	5	\$ 68	(18)	1,053,844 🗹
7	65 QUICK AND SIMPLE CHAIR EXERCIS # I   S	<u>C</u> 92	\$18.9	50	\$ 945	(30)	101,940 🗷
18	Chair Yoga For Seniors Over 60: For Weigh	<u>C</u> 142	\$29.97	4	\$ 120	(30)	1,326,670 🗷
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15	50 Chair Exercises for Seniors with Picture	<mark>⊆</mark> 78	\$10.97	15	\$ 165	(85)	356,095 🗷
1	Chair Exercises for Seniors: Your 28-Day Pl ⊞ Ţ   S	C 232	\$13.69	441	\$ 6,037	(99)	8,475 🗹
10	10-Minute Chair Exercises for Seniors: Sim 🛗 📘   S	<u>C</u> 105	\$13.99	152	\$ 2,126	(101)	29,874 🗷
2	28 Days of Chair Exercises For Weight Los 🛗 📘   S	<u>C</u> 124	\$14.99	887	\$ 13,296	(112)	3,488 🗷
12	The Complete Guide to Chair Yoga for Seni 🛗 📘   S	<u>C</u> 136	\$13.97	352	\$ 4,917	(128)	11,152 🗹
6	Chair Exercises for Seniors: Rediscover Pai 🛗 📘   S	<u>C</u> 130	\$14.97	131	\$ 1,961	(187)	35,345 🗹
3	50 Chair Exercises For Seniors: Best Chair 🛗 📘   S	<u>C</u> 131	\$6.99	173	\$ 1,209	(244)	25,708 🗷
5	Chair Yoga for Weight Loss & Toning: Com 🛗 📘   S	C 111	\$16.3	1,928	\$ 31,426	(308)	1,218 🗷
11	Chair Yoga for Seniors over 60: Complete 🛗 📘   S	<u>C</u> 119	\$14.51	694	\$ 10,070	(321)	4,794 🗷
19	Chair Yoga for Weight Loss: 10 Minutes a D ⊞ Ţ   S	C 111	\$15.83	662	\$ 10,479	(514)	5,085 🗷
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4	Chair Yoga For Seniors Over 60: 28-day Be ⊞ Ţ   S	<u>C</u> 139	\$12.99	1,904	\$ 24,733	(779)	1,240 🗹
9	5-Minute Core Exercises for Seniors: Daily # T   S	I C 158	\$8.69	1,420	\$ 12,340	(3,267)	1,861 🕢

Kindle 20













Popularity Potential Competition





We are looking for 3 books making \$500 or more with 150 reviews or less

**Books** 















Keyword:	chair	exercises	for	seniors
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Results | Analysis | Insights | Word Cloud (20) | Book Tracking (1)

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11 Chair Yoga for S	Seniors over 60: Complete 🛗 🛚	<u>S</u>   <u>C</u>	119	\$14.51	694	\$	10,070	(321)	4,794 🗷
19 Chair Yoga for V	Veight Loss: 10 Minutes a D… 🛗 📘	SIC	111	\$15.83	662	\$	10,479	(514)	5,085 🗷
8 Chair Yoga for S	seniors: Stretches and Pose… 🛗 🛚	SIC	164	\$31.93	291	\$	9,292	(755)	14,019 🗹
4 Chair Yoga For S	Seniors Over 60: 28-day Be 🛗 📘	SIC	139	\$12.99	1,904	\$	24,733	(779)	1,240 🗹
9 5-Minute Core E	xercises for Seniors: Daily 🛗 🛚	ISIC	158	\$8.69	1,420	\$	12,340	(3,267)	1,861 🗹

Kindle 20 **Books** 

Audiobooks 4





Total Monthly Rev.

Popularity Potential Competition







Blue line is our cut-off point

Under 150 reviews making \$500 or more















Keyword: chair exercises for seniors

Results | Analysis | Insights | Word Cloud (20) | Book Tracking (1)

	Results: 1-20	Avg. Sales Rank: <b>209,121</b>	Avg. <b>1</b>	Monthly Re	v:	Avg. Price: <b>\$15.45</b>			Avg. No. Revie		ews:
#	Book Title		More	Length	Price	Est. Mo. Sales	Est	. Mo. Rev.	Re	views	Sales Rank
16	Chair Exercises for Senio	rs: Reclaiming Str 🛗 📘	<u>S</u>   <u>C</u>	168	\$13.69	5	\$	68		(18)	1,053,844 🗹
7	65 QUICK AND SIMPLE	CHAIR EXERCIS ᄈ 📘	S C	92	\$18.9	50	\$	945	4	(30)	101,940 🗹
18	Chair Yoga For Seniors C	Over 60: For Weigh 🛗 📘	SIC	142	\$29.97	4	\$	120		(30)	1,326,670 🗷
20	Chair Yoga For Seniors M	lade Easy: 28-day ⊞ <u>T</u>	S C	187	\$14.95	7	\$	105		(44)	706,162 🗹
17	Chair workouts for every	fitness level: Chair 🛗 📘	SIC	176	\$12.99	372	\$	4,832		(45)	10,443 🗹
14	Chair Exercises for Senio	ors Simplified: The i 📘	SIC	170	\$11.99	16	\$	192		(55)	330,494 🗹
13	Chair Exercises for Senio	rs: Simple and Sa… 🛗 📘	SIC	126	\$14.97	34	\$	509		(76)	154,517 🗷
15	50 Chair Exercises for Se	eniors with Picture 🏥 📘	SIC	78	\$10.97	15	\$	165		(85)	356,095 🗷
1	Chair Exercises for Senio	ors: Your 28-Day Pl 🛗 📘	SIC	232	\$13.69	441	\$	6,037		(99)	8,475 🗹
10	10-Minute Chair Exercise	s for Seniors: Sim 聞 📘	SIC	105	\$13.99	152	\$	2,126		(101)	29,874 🗷
2	28 Days of Chair Exercise	es For Weight Los 🛗 📘	SIC	124	\$14.99	887	\$	13,296		(112)	3,488 🗷
12	The Complete Guide to C	chair Yoga for Seni 🛗 📘	SIC	136	\$13.97	352	\$	4,917		(128)	11,152 🗹
6	Chair Exercises for Senio	rs: Rediscover Pai i 👖	SC	130	\$14.97	131	\$	1,961		(187)	35,345 🗹
3	50 Chair Exercises For S	eniors: Best Chair 🛗 📘	SIC	131	\$6.99	173	\$	1,209		(244)	25,708 🗹
5	Chair Yoga for Weight Los	ss & Toning: Com 🛗 📘	SIC	111	\$16.3	1,928	\$	31,426		(308)	1,218 🗷
11	Chair Yoga for Seniors ov	ver 60: Complete 🛗 📘	SIC	119	\$14.51	694	\$	10,070		(321)	4,794 🗷
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8	Chair Yoga for Seniors: S	tretches and Pose 聞 📘	S C	164	\$31.93	291	\$	9,292		(755)	14,019 🗹
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9	5-Minute Core Exercises	for Seniors: Daily 聞 📘	SIC	158	\$8.69	1,420	\$	12,340	(	3,267)	1,861 🗹

Pull Results 21-40

Kindle 20



**Books** 



Audiobooks 4





Total Monthly Rev. **\$134,822** 

Popularity Potential Competition





From this line up all books have 150 reviews or less



Results | Analysis | Insights | Word Cloud (20) | Book Tracking (1)









Your extension was recently updated to v5.13.32. Learn what's new X





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R	esults:	Avg. Sales Rank:	Avg.	Monthly Re	v:	Avg. Price:		Α	vg. No. Revie	ews:
1	-20	209,121	\$6,	741		\$15.45		3	59	
# E	Book Title		More	Length	Price	Est. Mo. Sales	Est.	Mo. Rev.	Reviews	Sales Rank
16	Chair Exercises for Senio	ors:Reclaiming Str 🛗 📘	S C	168	\$13.69	5	\$	68	(18)	1,053,844 🗹
7	65 QUICK AND SIMPLE	CHAIR EXERCIS 🛗 📘	S C	92	\$18.9	50	\$	945	(30)	101,940 🗹
18	Chair Yoga For Seniors (	Over 60: For Weigh 🛗 📘	S C	142	\$29.97	4	\$	120	(30)	1,326,670 🗷
20	Chair Yoga For Seniors I	Made Easy: 28-day 🛗 📘	<u>S</u>   <u>C</u>	187	\$14.95	7	\$	105	(44)	706,162 🗹
17	Chair workouts for every	fitness level: Chair 🛗 📘	<u>S</u>   <u>C</u>	176	\$12.99	372	\$	4,832	(45)	10,443 🗹
14	Chair Exercises for Senio	ors Simplified: The $ ext{ ilde{ ilde{I}}}$	SIC	170	\$11.99	16	\$	192	(55)	330,494 🗹
13	Chair Exercises for Senio	ors: Simple and Sa 🋗 📘	SIC	126	\$14.97	34	\$	509	(76)	154,517 🗹
15	50 Chair Exercises for Se	eniors with Picture 🋗 📘	S C	78	\$10.97	15	\$	165	(85)	356,095 🗹
1	Chair Exercises for Senio	ors: Your 28-Day Pl 🛗 📘	SIC	232	\$13.69	441	\$	6,037	(99)	8,475 🗹
10	10-Minute Chair Exercise	es for Seniors:Sim 🛗 📘	S C	105	\$13.99	152	\$	2,126	(101)	29,874 🗷
2	28 Days of Chair Exercis	es For Weight Los 🛗 📘	SIC	124	\$14.99	887	\$	13,296	(112)	3,488 🗹
12	The Complete Guide to 0	Chair Yoga for Seni 🛗 📘	SIC	136	\$13.97	352	\$	4,917	(128)	11,152 🗹
6	Chair Exercises for Senio	ors:Rediscover Pai 🛗 📘	SC	130	\$14.97	131	\$	1,961	(187)	35,345 🗹
3	50 Chair Exercises For S	Seniors: Best Chair 🛗 📘	SIC	131	\$6.99	173	\$	1,209	(244)	25,708 🗹
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11	Chair Yoga for Seniors of	ver 60: Complete 🏥 📘	S C	119	\$14.51	694	\$	10,070	(321)	4,794 🗹
19	Chair Yoga for Weight Lo	oss: 10 Minutes a D 🛗 <u>T</u>	SIC	111	\$15.83	662	\$	10,479	(514)	5,085 🗹
8	Chair Yoga for Seniors: S	Stretches and Pose 🛗 <u>T</u>	SIC	164	\$31.93	291	\$	9,292	(755)	14,019 🗹
4	Chair Yoga For Seniors (	Over 60: 28-day Be 🛗 <u>T</u>	ISIC	139	\$12.99	1,904	\$	24,733	(779)	1,240 🗹

Now we need to find the ones that are making \$500 or more per month

Pull Results 21-40

Kindle 20

**Q** Keywords

9 5-Minute Core Exercises for Seniors: Daily ... 🛗 <u>T | S | C</u>

Books

Export

Audiobooks 4





\$8.69

Total Monthly Rev. **\$134,822** 

1,420

Popularity Potential Competition



12,340



(3,267)



1.861











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Keyword: chair exercises for seniors					esults   /	Analysis   Insig	hts	Word Cloud	<u>d (20)</u>   <u>Boo</u>	ok Tracking (1)	
F	Results:	Avg. Sales Rank:	Avg.	Monthly Re	v:	Avg. Price:		A	vg. No. Revie	ews:	
1	1-20	209,121	\$6,7	741		\$15.45		359			
		•	. ,								
#	Book Title		More	Length	Price	Est. Mo. Sales	Est	. Mo. Rev.	Reviews	Sales Rank	
16	Chair Exercises for Senio	ors: Reclaiming Str 🛗 📘	<u>S</u>   <u>C</u>	168	\$13.69	5	\$	68	(18)	1,053,844 🗹	
7	65 QUICK AND SIMPLE	CHAIR EXERCIS 🛗 📘	SIC	92	\$18.9	50 🔽	\$	945	(30)	101,940 🗹	
18	Chair Yoga For Seniors (	Over 60: For Weigh 🛗 📘	SIC	142	\$29.97	4	\$	120	(30)	1,326,670 🗷	
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14	Chair Exercises for Senio	ors Simplified: The 🛗 📘	<u>S</u>   <u>C</u>	170	\$11.99	16	\$	192	(55)	330,494 🗹	
13	Chair Exercises for Senio	ors: Simple and Sa… 🛗 📘	SIC	126	\$14.97	34	\$	509	(76)	154,517 🗹	
15	50 Chair Exercises for Se	eniors with Picture 🛗 📘	<u>S   C</u>	78	\$10.97	15	\$	165	(85)	356,095 🗹	
1	Chair Exercises for Senio	ors: Your 28-Day Pl 🛗 📘	<u>S</u>   <u>C</u>	232	\$13.69	441 V	\$	6,037		8,475 🗹	
10	10-Minute Chair Exercise	es for Seniors: Sim 🛗 📘	<u>S   C</u>	105	\$13.99	152 🗸	\$	2,126	(101)	29,874 🗷	
2	28 Days of Chair Exercis	es For Weight Los 🛗 📘	<u>S</u>   <u>C</u>	124	\$14.99	887 🗸	\$	13,296	(112)	3,488 🗹	
12	The Complete Guide to 0	Chair Yoga for Seni 🛗 📘	<u>S   C</u>	136	\$13.97	352 🗸	\$	4,917	(128)	11,152 🗹	
6	Chair Exercises for Senio	ors: Rediscover Pai 🛗 📘	SIC	130	\$14.97	131	\$	1,961	(187)	35,345 🗹	
3	50 Chair Exercises For S	Seniors: Best Chair 🛗 📘	<u>S</u>   <u>C</u>	131	\$6.99	173	\$	1,209	(244)	25,708 🗹	
5	Chair Yoga for Weight Lo	oss & Toning: Com 🛗 📘	SIC	111	\$16.3	1,928	\$	31,426	(308)	1,218 🗹	
11	Chair Yoga for Seniors of	ver 60: Complete 🛗 📘	<u>S   C</u>	119	\$14.51	694	\$	10,070	(321)	4,794 🗹	
19	Chair Yoga for Weight Lo	oss: 10 Minutes a D 🛗 📘	SIC	111	\$15.83	662	\$	10,479	(514)	5,085 🗹	
		Stretches and Pose 🛗 📘		164	\$31.93	291	\$	9,292	(755)	14,019 🗹	
4	Chair Yoga For Seniors (	Over 60: 28-day Be 🛗 📘	SIC	139	\$12.99	1,904	\$	24,733	(779)	1,240 🗹	

At first glance this looks like 7 books have PoC, but now we need to see what the books are actually about

Kindle 20

Books

Audiobooks 4





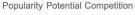




\$8.69



1,420





12,340



1.861



Results | Analysis | Insights | Word Cloud (20) |









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Book Tracking (1)

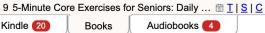
	Troy Words Chair C.			- 10	-	<u> </u>			_(==)/.   ===	<u> </u>
F	Results:	Avg. Sales Rank:	Avg. N	Monthly Re	v:	Avg. Price:		A	/g. No. Revie	ews:
1	1-20	209,121	\$6,7	41		\$15.45		3	59	
#	Book Title		More	Length	Price	Est. Mo. Sales	Est	. Mo. Rev.	Reviews	Sales Ran
16	Chair Exercises for Senior	rs: Reclaiming Str 🛗 📘	SIC	168	\$13.69	5	\$	68	(18)	1,053,844
7	65 QUICK AND SIMPLE (	CHAIR EXERCIS 🛱 📘	SIC	92	\$18.9	50	\$	945	(30)	101,940
18	Chair Yoga For Seniors O	ver 60: For Weigh 🛗 📘	SIC	142	\$29.97	4	\$	120	(30)	1,326,670
20	Chair Yoga For Seniors M	ade Easy: 28-day 🛗 📘	SIC	187	\$14.95	7	\$	105	(44)	706,162
17	Chair workouts for every f	itness level: Chair 🛗 📘	SIC	176	\$12.99	372	\$	4,832	(45)	10,443 🖪
14	Chair Exercises for Senior	rs Simplified: The i 👖	SIC	170	\$11.99	16	\$	192	(55)	330,494
13	Chair Exercises for Senior	rs: Simple and Sa 🛗 📘	SIC	126	\$14.97	34	\$	509	(76)	154,517
15	50 Chair Exercises for Ser	niors with Picture 🏥 📘	SIC	78	\$10.97	15	\$	165	(85)	356,095
1	Chair Exercises for Senior	rs: Your 28-Day Pl 🛗 📘	SIC	232	\$13.69	441	\$	6,037	(99)	8,475
10	10-Minute Chair Exercises	s for Seniors: Sim 🏥 📘	SIC	105	\$13.99	152	\$	2,126	(101)	29,874
2	28 Days of Chair Exercise	s For Weight Los 聞 📘	SIC	124	\$14.99	887	\$	13,296	(112)	3,488
12	The Complete Guide to C	28 Days of Chair Evereise	e For We	aight Loss	97	352	\$	4,917	(128)	11,152 🕟
6	Chair Exercises for Senio	Three Levels for Strength	Dosture	and Fitn	97	131	\$	1,961	(187)	35,345
3	50 Chair Exercises For S	in Just 10 Minutes a Day.	99 Illust	rated Exer	cises 9	173	\$	1,209	(244)	25,708
5	Chair Yoga for Weight Lo	Organized Into 28 Routing	es, Video	Included	3	1,928	\$	31,426	(308)	1,218 🖪
	Chair Yoga for Seniors ov				51	694	\$	10,070	(321)	4,794 🖪
19	Chair Yoga for Weight Los	s: 10 Minutes a D i 📘	SIC	111	\$15.83	662	\$	10,479	(514)	5,085 🖪
8	Chair Yoga for Seniors: St	retches and Pose 🛗 📘	SIC	164	\$31.93	291	\$	9,292	(755)	14,019 🕟
4	Chair Yoga For Seniors O	ver 60: 28-day Be 🛗 <u>T</u>	SIC	139	\$12.99	1,904	\$	24,733	(779)	1,240 🖪

Kindle 20



Books

Audiobooks 4









\$8.69



1.420

Popularity Potential Competition



12.340



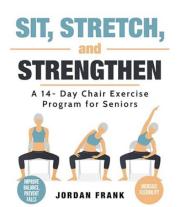
(3,267)



1,861 🔽

Hover over the title to see what the book is actually about

Remember we are looking for the same topic for the same audience



Roll over image to zoom in



Read sample

#### Follow the author



ordan Frank

Follow

#### Sit, Stretch and Strengthen: A 14-Day Chair Exercise Program for



ů

Seniors Paperback – July 11, 2023

by Jordan Frank (Author)

4.6 ★★★★★ ∨ 80 ratings

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#### Who Said You Can't Stay Fit and Healthy As You Grow Up?

Unfortunately, the body's balance, coordination, and ability to bounce back from injuries weaken as you age. That is why implementing regular exercise in your daily routine is essential to prevent fall incidents, strengthen your body and improve your overall well-being.

Does this mean you have to spend your money on fancy equipment or overpriced gym memberships? *Of course not!* 

#### Presenting "SIT, STRETCH, AND STRENGTHEN: A 14-DAY CHAIR EXERCISE PROGRAM FOR SENIORS" by Jordan Frank!

This game-changing book presents a 14-day chair exercise plan specifically designed for seniors. The book explains the benefits of exercise in detail while walking you through everything you need to perform the program safely in the comfort of your home.



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Print length	Language	Publication date	Dimensions	ISBN-13
1.	\$	<u> </u>	ÖĪ	<u> </u>
138 pages	English	July 11, 2023	8.5 x 0.32 x 11 inches	979-8850536848



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11	di
Options	Logou

	Results   Analysis   Insights   Word Cloud (20)   Book Tracking (1)											
Results: Avg. Sales Rank:				Avg. Monthly Rev:			Avg. Price:		Avg. No. Reviews:			
1	1-20	209,121	\$6,741				\$15.45		359			
#	Book Title		Мо	re	Length	Price	Est. Mo. Sales	Est	. Mo. Rev.	Reviews	Sales Rank	
16	Chair Exercises for Ser	niors: Reclaiming Str	<u> </u>	<u>C</u>	168	\$13.69	5	\$	68	(18)	1,053,844 🗷	
7	65 QUICK AND SIMPL	E CHAIR EXERCIS	<u> </u>	<u>C</u>	92	\$18.9	50	\$	945	(30)	101,940 🗷	
18	Chair Yoga For Seniors	Over 60: For Weigh	<u> </u>	<u>C</u>	142	\$29.97	4	\$	120	(30)	1,326,670 🗷	
20	Chair Yoga For Seniors	Made Easy: 28-day	<u> </u>	<u>C</u>	187	\$14.95	7	\$	105	(44)	706,162 🗹	
17	Chair workouts for ever	y fitness level: Chair	<u> </u>	<u>C</u>	176	\$12.99	372	\$	4,832	(45)	10,443 🗹	
14	Chair Exercises for Ser	niors Simplified: The	<u> </u>	<u>C</u>	170	\$11.99	16	\$	192	(55)	330,494 🗹	
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6	Chair Exercises for Ser	niors: Rediscover Pai	# <u>T S</u>	<u>C</u>	130	\$14.97	131	\$	1,961	(187)	35,345 🗹	
3	50 Chair Exercises For	Seniors: Best Chair	<u> </u>	C	131	\$6.99	173	\$	1,209	(244)	25,708 🗷	
5	Chair Yoga for Weight I	oss & Toning: Com	# <u>T S </u>	<u>C</u>	111	\$16.3	1,928	\$	31,426	(308)	1,218 🗹	
11	Chair Yoga for Seniors	over 60: Complete	<u> </u>	C	119	\$14.51	694	\$	10,070	(321)	4,794 🗷	
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4	Chair Yoga For Seniors	Over 60: 28-day Be	# T   S	C	139	\$12.99	1,904	\$	24,733	(779)	1,240 🗷	
9	5-Minute Core Exercise	s for Seniors: Daily	<u> </u>	C	158	\$8.69	1,420	\$	12,340	(3,267)	1,861 🗷	

"Chair Exercises for Seniors Over 60" is not the same audience as "Chair Exercises for Seniors"

"Chair Yoga for Seniors" is a different topic



Books

Audiobooks 4



























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	(1) Keyword: chair exercises for seniors Results   Analysis   Insights   Word Cloud (20)   Book Tracking (1)								ok Tracking (1)	
	Results: Avg. Sales Rank:		Monthly Re	Avg. Price:		Avg. No. Reviews:				
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15	50 Chair Exercises for Seniors with Picture	<u>S</u>   <u>C</u>	78	\$10.97	15	\$	165	(85)	356,095 🗹	
1	Chair Exercises for Seniors: Your 28-Day Pl 🛗 T	SIC	232	\$13.69	441	\$	6,037	(99)	8,475 🗹	
10	10-Minute Chair Exercises for Seniors: Sim 🛗 <u>T</u>	SIC	105	\$13.99	152	\$	2,126	(101)	29,874 🗹	
2	28 Days of Chair Exercises For Weight Los 🛗 <u>T</u>	SIC	124	\$14.99	887	\$	13,296	(112)	3,488 🗹	
12	The Complete Guide to Chair Yoga for Seni 🛗 <u>T</u>	<u>S</u>   <u>C</u>	136	\$13.97	352	\$	4,917	(128)	11,152 🗹	
6	Chair Exercises for Seniors: Rediscover Pai i 👖	SIC	130	\$14.97	131	\$	1,961	(187)	35,345 🗹	
3	50 Chair Exercises For Seniors: Best Chair 🛗 📘	SC	131	\$6.99	173	\$	1,209	(244)	25,708 🗹	
5	Chair Yoga for Weight Loss & Toning: Com 🛗 📘	SIC	111	\$16.3	1,928	\$	31,426	(308)	1,218 🗹	
11	Chair Yoga for Seniors over 60: Complete 🛗 <u>T</u>	SIC	119	\$14.51	694	\$	10,070	(321)	4,794 🗹	
19	Chair Yoga for Weight Loss: 10 Minutes a D i T	SIC	111	\$15.83	662	\$	10,479	(514)	5,085 🗹	
8	Chair Yoga for Seniors: Stretches and Pose 🛗 <u>T</u>	SIC	164	\$31.93	291	\$	9,292	(755)	14,019 🗹	
4	Chair Yoga For Seniors Over 60: 28-day Be 🛗 📘	SIC	139	\$12.99	1,904	\$	24,733	(779)	1,240 🗹	
9	5-Minute Core Exercises for Seniors: Daily 🛗 <u>T</u>	SIC	158	\$8.69	1,420	\$	12,340	(3,267)	1,861 🗹	

We need to find all the books that are about "Chair Exercises for Seniors"

Pull Results 21-40

Kindle 20

Keywords

Books



Audiobooks 4





Total Monthly Rev. \$134,822



















Your extension was recently updated to v5.13.32. Learn what's new X





0	(1) Keyword: chair exercises for seniors Results   Analysis   Insights   Word Cloud (20)   Book Tracking (1)								ok Tracking (1)	
Resu	ults:	Avg. Sales Rank:	Avg.	Monthly Re	v:	Avg. Price:		A	vg. No. Revie	ws:
1-2	0	209,121	\$6,	741		\$15.45	359			
# Boo	ok Title		More	Length	Price	Est. Mo. Sales	Est.	Mo. Rev.	Reviews	Sales Rank
16 Ch	air Exercises fo	r Seniors: Reclaiming Str 🛗 T	ISIC	168	\$13.69	5	\$	68	(18)	1,053,844 🗹
7 65	QUICK AND SI	MPLE CHAIR EXERCIS 🗸 🛚 🔼	S C	92	\$18.9	50	\$	945	(30)	101,940 🗹
18 Ch	air Yoga For Se	niors Over 60:For Weigh 🛗 📘	<u>S C</u>	142	\$29.97	4	\$	120	(30)	1,326,670 🗹
20 Ch	air Yoga For Se	niors Made Easy: 28-day 🛗 📘	S C	187	\$14.95	7	\$	105	(44)	706,162 🗹
17 Ch	air workouts for	every fitness level: Chair 🛗 📘	SIC	176	\$12.99	372	\$	4,832	(45)	10,443 🗹
14 Ch	air Exercises fo	r Seniors Simplified: The 💢 🛱 T	ISIC	170	\$11.99	16	\$	192	(55)	330,494 🗹
13 Ch	air Exercises fo	r Seniors: Simple and Sa. 🗸 🖥 T	ISIC	126	\$14.97	34	\$	509	(76)	154,517 🗹
15 50	Chair Exercises	for Seniors with Picture 💢 🛗 T	ISIC	78	\$10.97	15	\$	165	(85)	356,095 🗹
1 Ch	air Exercises fo	r Seniors: Your 28-Dav Pl 🗸 🕆 T	ISIC	232	\$13.69	441	\$	6.037	(99)	8,475 🗹
10 10-	-Minute Chair E	xercises for Seniors: Sim. 🗸 🗓 <u>T</u>	<u> S C</u>	105	\$13.99	152	\$	2,126	(101)	29,874 🗹
2 28	Days of Chair E	xercises For Weight Los 🛗 📘	<u> S C</u>	124	\$14.99	887	\$	13,296	(112)	3,488 🗹
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5 Ch	air Yoga for We	ight Loss & Toning: Com 🛗 📘	ISIC	111	\$16.3	1,928	\$	31,426	(308)	1,218 🗹
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19 Ch	air Yoga for We	ight Loss: 10 Minutes a D… 🛗 📘	SIC	111	\$15.83	662	\$	10,479	(514)	5,085 🗷
8 Ch	air Yoga for Ser	niors: Stretches and Pose… 🛗 📘	SIC	164	\$31.93	291	\$	9,292	(755)	14,019 🗹
4 Ch	air Yoga For Se	niors Over 60: 28-day Be 🛗 📘	ISIC	139	\$12.99	1,904	\$	24,733	(779)	1,240 🗹
9 5-1	Inute Core Exe	ercises for Seniors: Daily 🛱 T	ISIC	158	\$8.69	1.420	\$	12.340	(3.267)	1.861 🔽

That leaves us with 4 books about the same topic for the same audience

Pull Results 21-40

Kindle 20

Keywords

**Books** 



Audiobooks 4





Total Monthly Rev. \$134,822







# Do we have Proof Of Concept?

# We have a winner! 🎉





# **Proof of Concept**



#### Investigate any red flag:

- Price is over \$30
- Page count is 350+
- 0 reviews, lots of sales

#### **Automatic disqualification:**

- Low content books
- Journals
- Workbooks\*
- Bundles

## **Textbooks**

Disqualified!



How do you identify a Textbook?



https://www.amazon.ca/First-USMLE-Step-Thirty-Third/dp/1264946627

## **Textbooks**

#### Who are well known textbook publishers?



- 1. McGraw-Hill
- 2. Pearson
- 3. Scholastic
- 4. Cengage Learning
- 5. Houghton Mifflin Harcourt
- 6. Emerald Group Publishing
- 7. Macmillan Learning
- 8. Wolters Kluwer
- 9. Wiley Publishing
- 10. Routledge Taylor and Francis Group



# **Authority Figures**

#### How do you know if they're an Authority Figure?

- 1. Over 150 reviews
- 2. The book is a "second edition" or greater
- Fame or accomplishment is listed in their book description
- They have healthy sales with 0 reviews showing in KDSpy

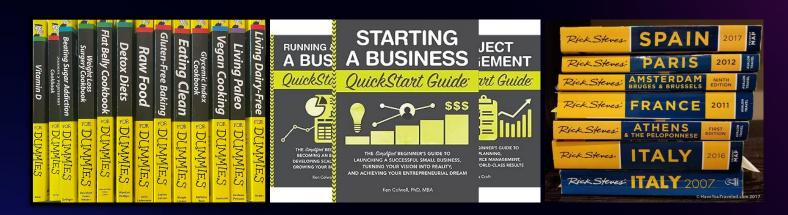
#### Example:

https://www.amazon.com/Invisible-Chi Id-Survival-American-Pulitzer/dp/0812 986954/



# **Authority Figures**

How do you know if they're an Authority Figure?



They dominate a niche!

## **Questions?**

What additional questions can we answer for you?



## **Submitted Questions**

(Then Q&A Submissions on Zoom)

## **TOPIC RULES (2)**

- Each student is allowed to submit one topic for proof of concept (POC) testing by coaches.
- If a student submits more than one topic, the one most "specific" topic submitted will be considered for POC testing.
- This approach ensures that more students have the opportunity to receive feedback on their topics
- As coaches, our goal is to develop your skills, enhancing your comfort and confidence in navigating the proof of concept process.

## **Lucrece Louinis**

Hello coaches. I am new and I want to confirm that I do have POC for 2 book topics that seem to overlap:

Chair Exercises for Seniors and Chair Exercises for Seniors over 60.

I do believe I have the criteria for both but some of the books appear under both topics. Please help me get a clear picture. Thank you very much.

## **Anena Goretti**

Hi Coaches, Thank you for your help always. Please, help to see if Things To Do in Retirement Pass POC

## **Sade Taiwo**

Dear Coaches, kindly advise me on what to do......

I started this program 3 weeks ago and since then I have tried to find a book topic that fit the POC criteria and I haven't found one. I'm wondering if there's something I'm doing wrong. My main interest is Self Help, and I initially focused there, then I decided to look under the other categories. I've used ChatGPT, it gave me a list of ideas that didn't pass POC. I've used the "For Dummies" series and Publishing.AI to generate ideas but no outcome so far.

My questions: How far above 150 reviews can we go? and what if a book makes only \$450 and not \$500? Also, what if the publication date is 50 days ago, and not 60? i have also come across books that don't have the same keywords in their titles but in their subtitles

Thank you

## **Martha DeLaine**

What damage have I caused, if after I get PoC, I forget to take a screenshot of the KDdSpy report?

## **Lonna Johnson**

Working on topic research. Earlier it was mentioned that you have several choices of topics-should I be doing research for different topics and then narrowing down to niche from those and then click one? Or just concentrate on one topic to narrow down from my research?

## **Lonna Johnson**

I have installed both Kdspy and Amazon DS. I don't see icons at the top. Are they supposed to show? I have went into Amazon to research topics and I see info from Quickview. How do I find icons at top as you showed?